

"France (Europe) Vietnam

Artificial Intelligence Cooperation"

Ludovic BODIN

Managing Partner | Kalibrio Capital

Co-Founder | FrenchTech Beijing
International Investments | France Al

Managing Partner | Euro China Al Fund



### Ludovic BODIN . 邓德伟

French Investor & Entrepreneur in China

- Managing Partner @Kalibrio Capital
- Co-Founder @French Tech Beijing
- Ambassador for International Investments @France Al
- Managing Partner @Euro China Al Fund



#### Cross-border investment





**OUR PURPOSE:** Increase attractiveness and influence of France (Europe) around the world.

**OUR MISSION:** Bridge Local (China) & France (Europe) tech ecosystem.

**GOVERNMENT:** France Ministry of Economy.







The operating system of the French AI ecosystem



## The operating system of the French Al ecosystem

{Government}: AI deeply transform the way society operates

{Companies}: To master our destiny requires us to master Al technology



### The operating system of the French AI ecosystem



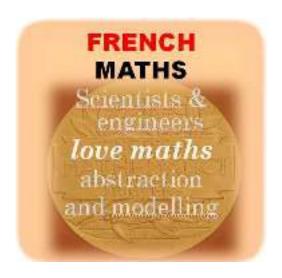




## France Al

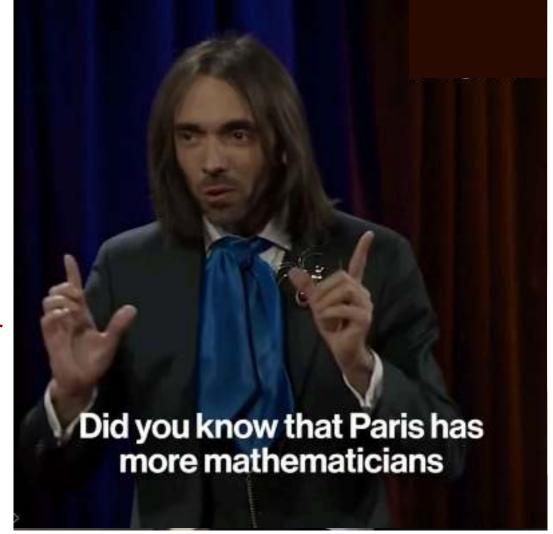
France is not only French Chic but also French Mathematic & Computer Science Power







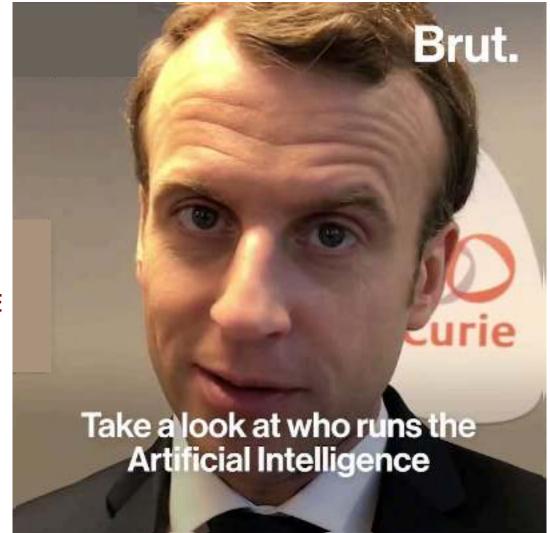




Cedric Villani, French lawmaker & Fields Medal Winner







Emmanuel Macron, President of FRANCE

facebook.

## NETFLIX













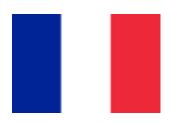








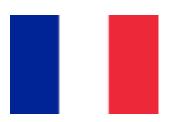




France #3 AI Research publications worldwide







#### France #2 Al Research Centers worldwide











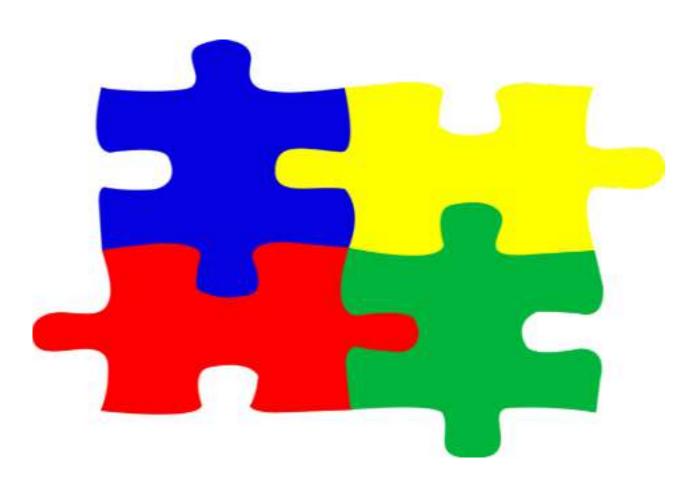






























"In the world of AI, data is the new oil."

Sundar Pichai, CEO of Google





## Data: 3/7 French Mission main lines

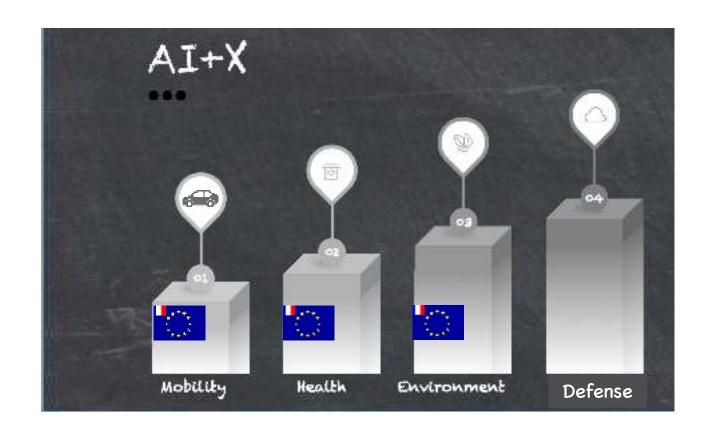


- 1. Develop an aggressive Data policy
- 2. Target 4 strategic industrial sectors
- 3. Boost French Research
- 4. Plan for the impact on labour
- 5. Make AI more environmentally friendly
- 6. Open up the AI black box on Ethic
- 7. Make Al support inclusivity and diversity





### 3+1 strategic sectors









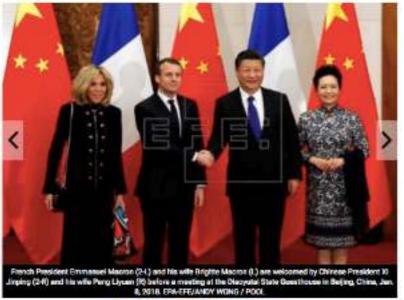




#### CHINA FRANCE

#### Macron urges cooperation with China in artificial intelligence

ele-spe | Belling | 9 Jan 2018





The French President on Tuesday stressed the importance of boosting cooperation between France and China in the field of artificial intelligence (Al).

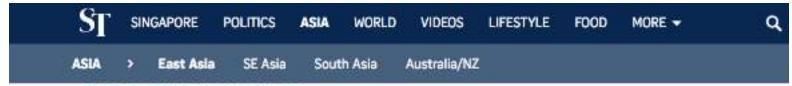
Emmanuel Macron, on the second day of his official visit to China, spoke at the conclusion of a Sino-French forum on artificial intelligence and precided over the signing of various agreements on cooperation in technology and trade.

The forum, held at an incubator for emerging companies situated close to Seijing's financial district, was attended by researchers, executives and professionals from both countries, who discussed boosting exchanges and joint ventures in this sector.

The French president said AI is a matrix which helps in the development of various economic areas and can transform entire sectors of economic activity.







#### GLOBAL EXCHANGES ON AI

In his state visit to China earlier this month (January), French President Emmanuel Macron stressed the importance of boosting cooperation between France and China in the field of artificial intelligence.

Speaking at the conclusion of a Sino-French forum on artificial intelligence in Beijing, Mr Macron presided over the signing of various cooperation agreements on technology and trade.

Mr Macron said China had a great advantage in the AI sector given its enormous domestic market.

While talking with Mr Macron, Mr Xi called for integrating the development strategies of China and France, strengthening innovative cooperation, and achieving common development in the areas of digital economy and artificial intelligence.





# January 2018, Beijing. France - China Al Cooperation









## January 2018, Beijing. France - China Al Cooperation







## January 2018, Beijing. France - China Al Cooperation







# August 2018, Helsinki. France – Finland Al Cooperation









Search page x



Government Communications Department 30.8.2018 16.07 | Published in English on 30.8.2018 at 16.31



Prime Minister Juha Sipilă and President of France Emmanuel Macron met in Helsinki on 30 August. Prime Minister Sipilă and President Macron discussed topical EU matters, such as trade policy, multiannual financial framework negotiations, migration and the development of the Economic and Monetary Union, EMU, and single market. In connection with the meeting, declarations were issued on the development of the EU defence

cooperation and on utilisation of artificial intelligence, AL





#### https://www.diplomatie.gouv.fr/IMG/pdf/fr\_fi\_statement\_ai\_final\_30082018\_cle8b9389.pdf

30th August 2018

#### French-Finnish Joint Statement for Cooperation on Artificial Intelligence

#### Future of Europe in the age of artificial intelligence

Digital transformation and artificial intelligence (AI) are global phenomena that transform our world in unprecedented ways. The digital transformation has cross-cutting effects on society and economy in Europe. For the European Union, public and private sectors and citizens, digitalization is one of the key success factors offering extensive potential for future growth and competitiveness.

Al-based systems are increasingly used in private and public sectors and these technologies are already present in our citizens' everyday lives. Thus, artificial intelligence provides tremendous social and economic opportunities but also challenges to be tackled.

It is crucial for Europe's global competitiveness to stay at the forefront of the development and use of digital technologies by actively supporting innovation, and in particular disruptive innovation.

#### Al-cooperation between France and Finland

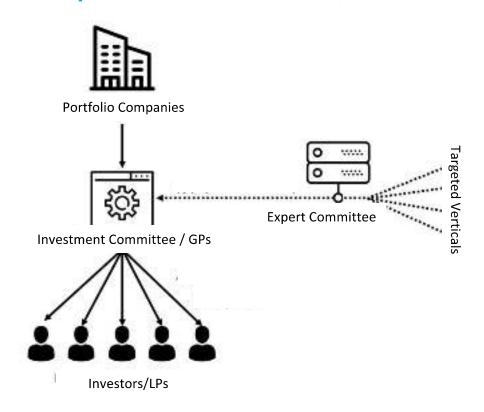
France and Finland recognize the need for governments' active role in promoting fair, inclusive and human-centric vision of artificial intelligence that builds on and fosters trust. In order to ensure confidence and acceptability of artificial intelligence in society, it is essential that citizens and businesses can trust artificial intelligence based systems. The concrete steps we take now will define the future world.

#### Next steps

The governments of France and Finland recognise the importance of bilateral cooperation in the area of artificial intelligence and agree on working jointly to develop and promote joint recommendations in the area of artificial intelligence, including financial issues for Al infrastructures, both at the national and at the European Union level. Considering the importance of the matter and the timeframe, an Al-deployment action group will be set up in October 2018 to carry out the task. A work programme and a timetable for follow-up will be defined in January 2019. Evaluation of the first results of the group's work will be available at the end of 2019. Details concerning the group will be defined separately.

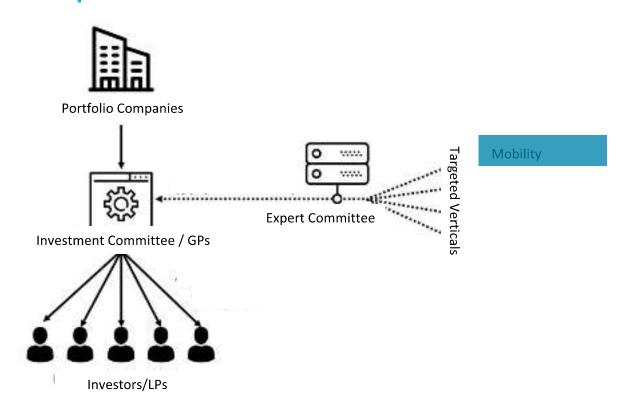






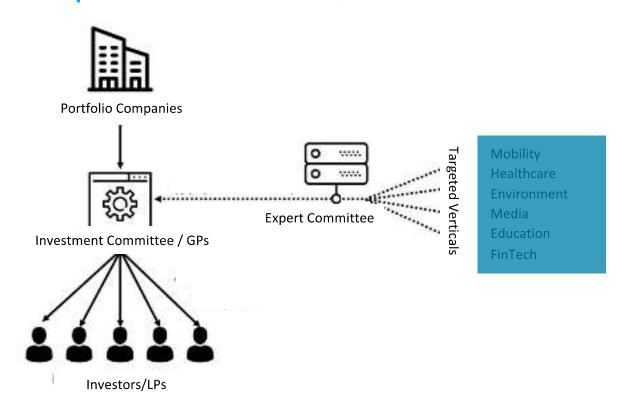






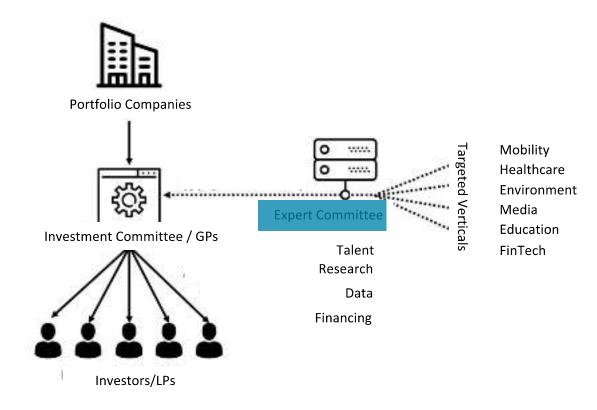






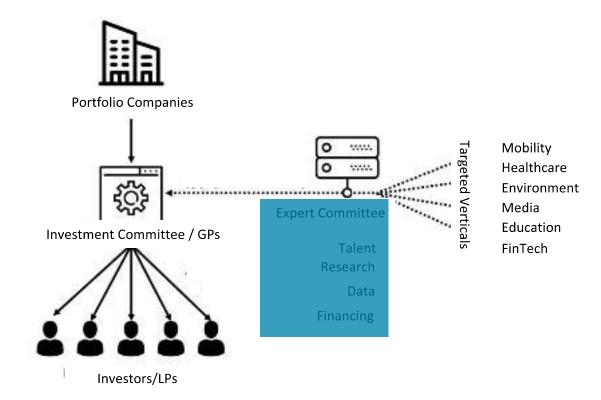






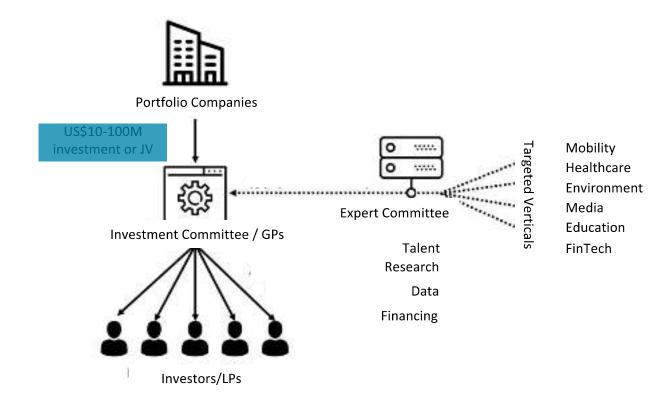






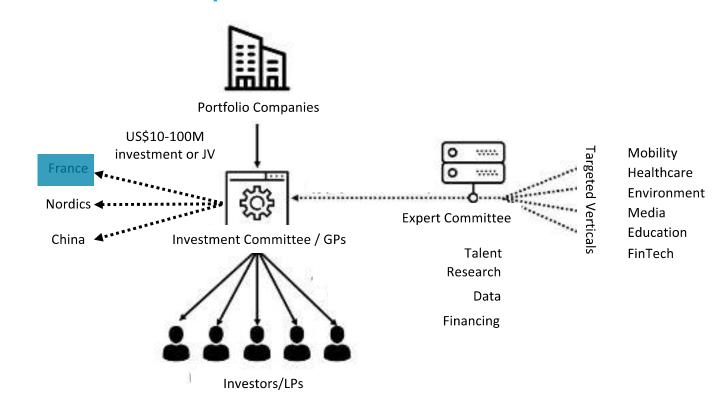






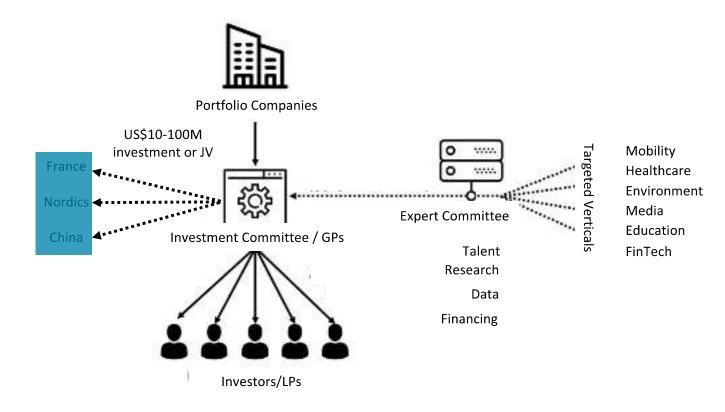










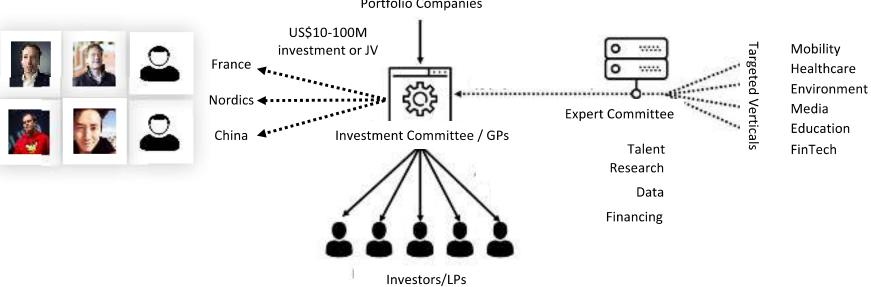








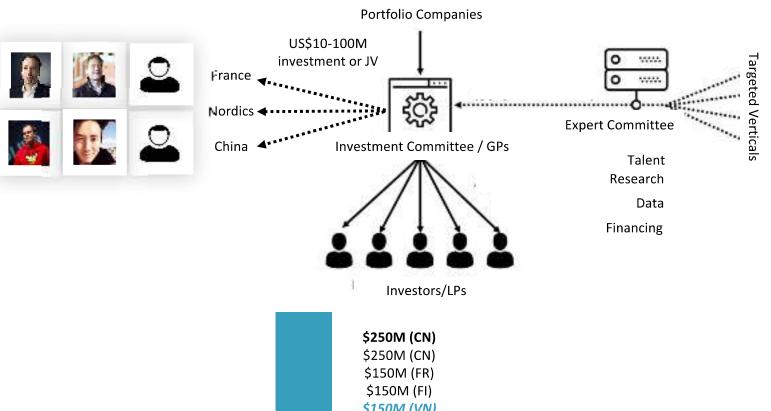
#### **Portfolio Companies**











Mobility Healthcare Environment Media Education FinTech

\$150M (VN)

\$50M (EU)

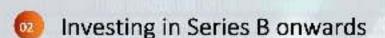
\$1B





### Cornerstone Al investor in Europe

- Europe China Al Fund
  - · US\$ 250M written commitment
  - · Up to US\$650-800M in soft commitment
  - · US\$1B targeted fund

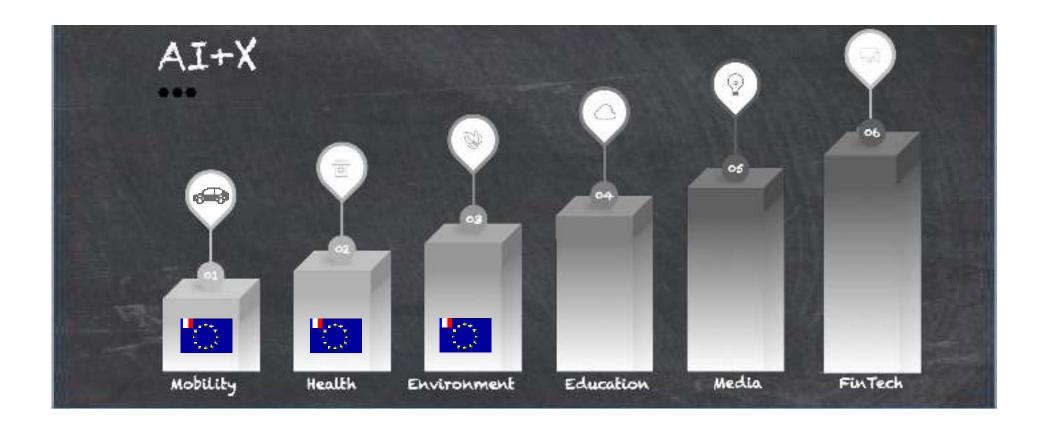


- · France Nordics (Europe) China
- US\$10-100M
- 3/6 verticals
- US\$120M per vertical over 7-10 years
- Cornerstone European Al partner
  - Investment in Mobility, Heath, Environment, Education, Media & FinTech
  - Beyond Funding, Talent + Research + Data cooperation platform

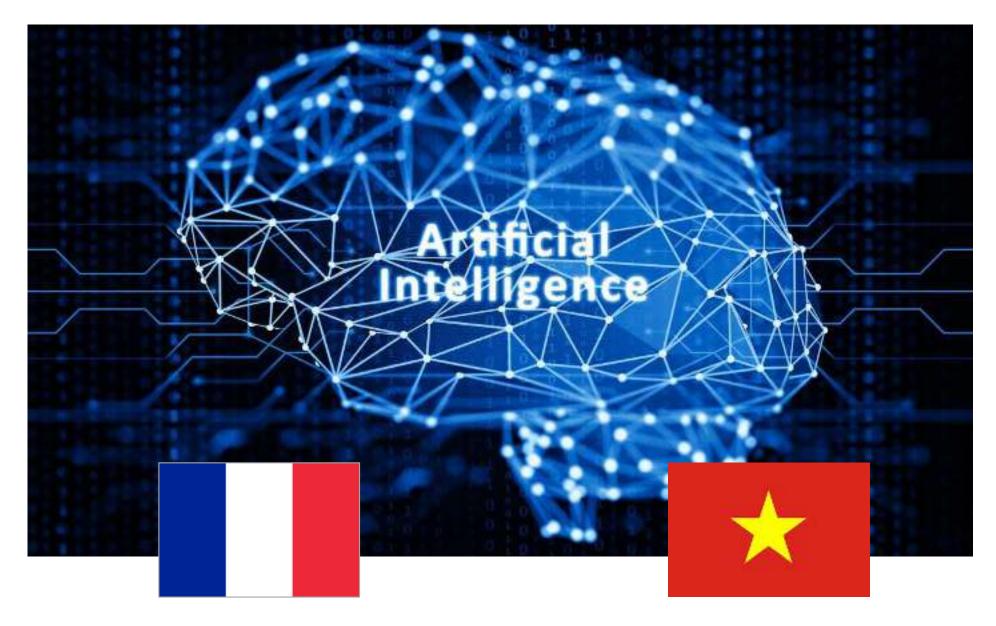


"With Europe China AI FUND, we will build the cooperation platform in Artificial Intelligence, and be the cornerstone tech investor between Europe & China."





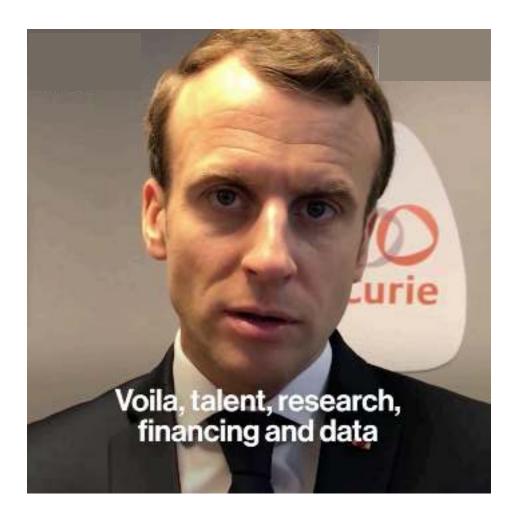








# France Vietnam AI Cooperation







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# SUPER-POWERS

France + Vietnam

(edition 2.0)

To be written by us





## France Al

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# France Vietnam Al

