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# FOREWORDS

Dear valuable readers,

The Information Technology (IT) industry of Vietnam is increasingly becoming an economic sector with a fast-growing, sustainable, high turnover and high export value, making an important contribution to the national GDP. With the trend of Industry 4.0, Vietnam IT industry has also had positive signs when continuously improving the ranking on the world map, affirming that Vietnam is an attractive destination for IT services and becoming a favorite partner of countries in the world.

- Vietnam ranked 42/129 countries and economies around the world, up 3 levels compared to 2018 - The Global Innovation Index (GII) in 2019
- The Global Competitiveness Index (GCI) of Vietnam made a 10-level leap, highest leap in the world, and was ranked 67/141 economies (World Economic Forum - WEF 2019)
- Vietnam ranked 5/50 potential countries to deliver business services to global companies - (A.T. Kearney releases the 2019 edition of the Global Services Location Index™ (GSLI))
- Hanoi and Ho Chi Minh City are among the top 10 most dynamic cities in the world in 2019 - City Momentum Index 2019 (CMI) by Jones Lang LaSalle (JLL)
- No.1 BPO Pioneering destination in terms attractiveness - Cushman & Wakefield (2016-2017)
- Vietnam: #6 in 2017 Global Services Location Index - A.T. Kerney, 2017
- APAC's Top 6 Primary Locations of Global Delivery Country Destinations - Gartner 2016
- Vietnam: an offshoring destination most preferable by Japanese companies - Resorz Co., Ltd (2016)
- Top 10 Countries with The Most Engineering Graduates - World Economic Forum 2015

Vietnam also has many advantages to become an attractive destination, can be listed as:

- Stable and secure political system; The Government has committed to strongly support for the software industry and information technology in order that Vietnam would be among Top 10 leading countries providing software outsourcing services and digital content industry.
- Having a rapidly developing economy with the average growth of 5-7% over the period of 2016 – 2020; The annual average growth of Vietnam information technology market is from 20% to 25%.
- With a population of nearly 100 million people, over 60% are under the age of 35, Vietnam is well-positioned to supply a young, abundant and quality workforce with competitive cost.

As a hub of ITO/BPO companies in Ho Chi Minh City, Quang Trung Software City (QTSC) and VNITO Alliance annually welcome hundreds of local and international delegations from all over the world to visit and explore the investment environment in Ho Chi Minh City as well as seeking Vietnamese partners for their projects. In addition, we regularly organize overseas promotion campaigns to the United States, Japan, Singapore, Australia, etc., to promote the capability of Vietnam's IT industry. In that context, we have cooperated with our members to publish "VNITO Member Directory 2019-2020" which introduces typical Vietnamese software and IT service companies, therefore giving better data and insights for any interested partners who are keen on doing business with our member companies.

We would like to send many thanks to our valued sponsors and member companies for supporting us to successfully complete this publication. We hope you will find insightful information in this guide for your future endeavors. It would be grateful to receive your further comments and review on the VNITO Member Directory Booklet 2019 – 2020.

Sincerely,

The Editorial Board





**Lam Nguyen Hai Long**  
Honorary President

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## VNITO ALLIANCE

www.vnito.org ; www.vietnamitodirectory.com  
Facebook: www.facebook.com/VNITOAlliance

**Phone:** +84 28 37158888  
**Contact Email:** contact@vnito.org  
**Organization Members** 150+  
**Year of Establishment** 2016

**Headquarter:**  
Quang Trung Software City, Tan Chanh Hiep Ward, District 12, Ho Chi Minh City, Vietnam  
**Branch Office:**  
Viet A Tower, 12th floor, Duy Tan street, Cau Giay District, Hanoi, Vietnam

### Brief introduction

VNITO Alliance is a non-profit organization founded in 2016 with the mission to:

1. Promote Vietnam IT industry
2. Connect Vietnam enterprises and foreign partners
3. Create an sharing platform to support developing human resources in IT industry
4. Create a bridge between IT enterprises and the government

VNITO Alliance now has more than 150 members which is IT companies in Ho Chi Minh City, Hanoi, Danang and Cantho, including leading companies which are over 1,000 employees (FPT Software, TMA Solutions, Global CyberSoft Vietnam, NashTech Vietnam, CMC Corporation, DIGI-TEXX VIETNAM, KMS Technology, Fujinet, etc.).

VNITO members achieved many important certificates and awards, such as: CMMI, ISO9001, ISO27001, Top leading ICT companies, Sao Khue Award and expanding partners, customers in over 20 countries around the world.

### Main activities

- Advertising & promoting ITO/BPO sector in Vietnam and abroad
- Sharing knowledge through seminars/ workshops, tech talks and training courses
- Develop, connect and collaborate ITO/BPO community
- Build and maintain good rapport with Vietnam government and international organizations

### Overseas partners

- **The U.S. Market**
  - Silicon Valley Forum,
  - Vietnam IT Development Group – VIDG
  - International Accelerator
- **Japan Market**
  - JASIPA
  - Shonan Industrial Promotion Foundation
  - Fukuoka Information Service Industry Association – FISA
  - International Business Promotion Center OSAKA – IBPC OSAKA
  - ISCO Okinawa
  - Heart Industry Holdings – Japan International Students Committee
- **Korea Market**
  - Korea Commercial Software Association
  - Korea Trade Network – KTNET
  - Korea IT Cooperation Center, Ho Chi Minh City

### VNITO Member Benefits

With the aim to build up a strong, cohesive and supportive alliance as well as to offer more benefits for not only the participating members, but also for Vietnam IT industry as a whole, we sincerely invite all IT companies to participate in the alliance (no annual fee), with the detailed benefits as follows:

- To be published and updated (of your company information) on the biggest Vietnam ITO/BPO Directory www.vietnamitodirectory.com
- To be promoted in all VNITO alliance channels
- To be informed and invited to all events organized by VNITO Alliance

### Vietnam ITO Conference

Vietnam ITO Conference is a bi-annual event, which is organized by VNITO Alliance, Quang Trung Software City (QTSC) and partners, in order to promote the Vietnam IT industry, gather Vietnam software enterprises and create an effective bridge between the IT Vietnamese companies to the world. Vietnam ITO Conference assists buyers and service providers to network, cooperate and discuss trends, issues, and opportunities related to software services.

With hundreds of international visitors around the world and over 500 participants joining the events, Vietnam ITO Conference is the biggest ITO/BPO conference in Ho Chi Minh City and has marked itself as a effective channel for the investors to explore Vietnam IT industry as well as a hub to gather the strength of technology businesses in Vietnam.







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**Number of employees** 141  
**Year of Establishment** 2001

**Headquarter:**  
QTSC Building 1, Quang Trung Software City, Tan Chanh Hiep Ward,  
District 12, Ho Chi Minh City, Vietnam

#### Brief introduction

Founded on March 16th 2001, Quang Trung Software City (QTSC) is one of key projects of Ho Chi Minh City (HCMC), which is built to promote the development of Vietnam IT industry and transform the economic structure of the city in the integration period. After 18 years of development, QTSC has attracted 160 software, digital content, IT services and startup companies (53 international companies and 107 domestic ones) and 27 investors (who have been completing infrastructure to serve the local needs) with the total amount of 21,831 people studying and working here. QTSC has become an attractive destination for those who want to seek investment and cooperation opportunities in IT industry. Some of the big names are KDDI, Swiss Post Solutions, TMA Solutions, Hitachi Consulting, VinaData, MISA, etc. They have provided more than 250 IT products, services and solutions in many different fields which are exported to over 20 countries, mainly focused on the United States, Japan and Europe.

#### Services

- One-stop service
- Events & Communications
- Office for lease
- Telecom services
- IT services & solutions of internal companies
- Facilities & Amenities: Cafeteria/Restaurant, Accommodation, Sports Center, ATM, Post Office, Bank, Kindergarten, Convenience Store, etc.

#### Solutions

- Quang Trung Software City (QTSC) in association with partners has completed research and development of some smart city solutions:
- Video Management System (VMS)
  - Integrated Operation Centre (QTSC IOC)
  - Smart Traffic
  - Building management system (BMS)
  - Environmental monitoring system
  - Smart public lighting system
  - Smart Water Solution

#### QTSC R&D Labs

QTSC R&D Labs is established with the goal of creating a public space for research and development, as well as supporting enterprises for research and application, attracting many leading experts on R&D to work in QTSC. When operating in QTSC R&D Labs, start-ups will take many advantages and supports of QTSC such as: communication & PR supports; one-stop services; working area with preferential policies; supports on connecting to communities: IT companies, universities and government; etc.

#### Agriculture Center of Excellence

Agriculture Center of Excellence is an area dedicated to research and apply new technologies in agriculture such as Internet-of-Things, Cloud Computing, Big Data, etc., thus providing the farmers possibilities to increase the productivity and resource efficiency. Applications: greenhouse farming, organic farming, container gardening, etc.

#### QTSC Telecom (<https://telecom.qtsc.com.vn>)

QTSC Telecom has the function of ensuring IT infrastructure and providing a variety of telecommunication and IT services for businesses inside and outside Quang Trung Software City. QTSC Telecom continuously upgrades the latest technology with 100% of equipment from major technology companies in the world, has strong telecommunication network infrastructure system, data center according to international standards TIA942, applies the management and information security standards: ISO9001, ISO27001.

\* Internet Service \* Data center Infrastructure Service \* Cloud Computing \* Backup & Restore \* Security \* Mail Server

#### QTSC Incubator (<http://sbi.vbi.vn>)

Founded on May 26th 2005 with the funding of European Commission (under Vietnam Private Sector Support Program) and Vietnamese Government, QTSC Incubator builds a high quality incubation center to support and nurture software start-ups to overcome difficulties, risks and challenges in the early stage as well as actively motivate new software and ICT enterprises in Ho Chi Minh City.

#### ISC Quang Trung (<http://iscquangtrung.edu.vn>)

"IT Workforce Solution Center", also known as ISC QUANG TRUNG is established with the mission to provide the most effective and practical solutions, in terms of quality IT human resources training. With the demand-driven and constantly updated training content, ISC-QUANG TRUNG aims to help students improve their skills and experience to meet market requirements. The training agenda is also designed to meet the expectation of IT companies, resolve short-term and long-term human resource shortage issues of VNITO members and become an effective bridge between the human resource training units and the employers.

#### QTSC Chain

QTSC has been the first software park in Vietnam that received the Certificate of Concentrated IT Park by the Ministry of Information and Communications (MIC). On March 03rd 2016, it was marked a breakthrough in developing the software industry and start-up community when the Prime Minister signed to pilot the QTSC chain to uplift its successful model with the two existing members: Quang Trung Software City (QTSC) and Information Technology Park – Vietnam National University Ho Chi Minh City (VNU-ITP). Members of the chain will inherit the strong brand of QTSC which has been built up for more than a decade in order to attract investment, develop domestic and foreign markets. The highest desire is that Vietnam's software industry will become more competitive with other countries in the region and grow to be the most attractive destination for large IT companies and corporations around the world.







# VNITO

## Member Directory 2019-2020

vnito.org  
vietnamitodirectory.com



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CEO

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**Number of employees:** 65  
**Year of Establishment:** August 2011

**Headquarter:**  
Waseco Building, 10 Pho Quang Street, Ward 2, Tan Binh District, Ho Chi Minh City, Vietnam.  
**Branch Office:**  
Hanoi Branch: Detech Tower II Building, 107 Nguyen Phong Sac Str., Cau Giay Dist., Hanoi, Vietnam.

**Brief description of business** ARIS Vietnam is providing software consulting service for customers mainly from Japan and Vietnam. We are exploring to non-Japan markets rapidly in 2019. With the know-how we have experienced with tier 1 companies and non-IT companies, ARIS is successful in providing Japan quality for our customers. We build services for Customers, not only software.

ARIS's talents are working with the customer for 2 models, Project-based or Offshore development center (ODC). Our offices are located at Ho Chi Minh & Ha Noi.

**Products/ Services** \*Software consulting / \*Mobile application Development / \*Web system Development - System - integration / \*Software Testing / \*UI/UX Design / \*Intra-mart Development  
\* Fin-tech - Blockchain - AI Development

**Technologies/ Processes** **Japan Quality, Quick Response, Good Customer Service**  
**End-to-End Solution**  
**Mobile:** iOS, Android, React Native, Unity  
**Web:** Java, C#, V.Net, PHP, Python, Ruby, Node JS, Angular JS, jQuery, ReactJS, Bootstrap, ..  
**Cloud:** AWS, Google, Firebase, Azure  
**Database:** SQL, MSSQL, MySQL, PostgreSQL, Oracle, MariaDB,  
**QC:** Manual Test, Automation Test  
**Customer oriented processes:** Scrum, mixing Waterfall & Scrum  
Japan – 80%

**Primary Market/ Percentage** Vietnam & other countries – 20%

**Certificates/ Awards** NA

**Major/ Target Customers** IT & Non-IT Companies / Start-up Companies

**Other Information** What ARIS doing with Customers : \*Transparent / \*Real-time collaboration / \*Global mindset







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**Number of employees** 200+  
**Year of Establishment** 2012

**Headquarter:**  
Floor 2, Copac Square, 12 Ton Dan, Ward 13, District 4, Ho Chi Minh City, Viet Nam  
**Branch Offices:**  
1. Head Quarter, Administration, Production Floor 2, Block B, Copac Square Tower, 12 Ton Dan St., Dist 4., HCMC, VN. 2. Incubation Center (research & development) Thu Duc District, HCMC, Vietnam. 3. Tiger Rock Technology: Sales, Client service, Production 3012 Lakewood Pointe Drive, Orlando, FL 32817, USA  
4. e-Future Technology: Sales office 16 Kallang Place, #07-01/02/03, Singapore 339156

**Brief description of business** We, Ban Vien Company Limited – are Trusted Technology Partner in Software Development & Embedded System development. Established in March 2010, now a team of over 200 talented and experienced experts with 6 offices in 3 countries, we are proud to retain & partner many of the foundation clients from the outset, 9 years ago.

**Products/ Services** Ban Vien offer full scope of IT services for 9 years in Automotive (Chip Driver Development), Education (K-12 LMS Platform, Professional e-Training Platform), e-Commerce (Customer Development & Sales Development) for FMCG industry, Banking & Finance, Insurance.

**Technologies/ Processes** Process compliance: CMMI, Automotive SPICE, ISO26262, ISO27001  
Process framework: Agile, Scrum, V-Model, waterfall...  
OS: Window, Linux, Vxworks, AUTOSAR OSRV850, Free RTOS, iOS, Android, Android Automotive  
Technologies: Java, Spring, Data migration, React Js, Spring, HTML, CSS, AngularJS, NodeJS, MySQL, PHP, Hibernate, jQuery, SQL Server, ASP.NET, Oracle, AUTOSAR, C, C++

**Certificates/ Awards** Automotive SPICE 2019 : ISO26262  
CMMI 2018: ISO27001

**Target Customers** Automotive, IoT, eLearning Solutions, Supply Chain Solutions



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CEO

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**Nguyen Thi Hong An**  
Business Development Manager

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**Number of employees** 100  
**Year of Establishment** 2011

**Headquarter:**  
Level P. Republic Plaza, 18E Cong Hoa, Ward 4. Tan Binh District, Ho Chi Minh City, Vietnam

**Brief description of business**

Founded in 2011, BeeSight Soft (BSS) is a digital transformation provider with a flair for design and development. We project a digital future for your business using innovative technology, responsive design and memorable user experiences. With about 100 staffs, BSS targets to develop the quality of our products, and are proud to offer flexible application solutions with enhanced UI/UX. BSS has improved our animation, chat bot and big data services and has embraced AI as a method of improving UX. In an ever-more digital world, we are excited to join our customers on their transformation journeys.

**Products/ Services**

**Mobile Development :** iOS and Android, using flexible solutions. These can be native, hybrid or cross-platform with Flutter or React Native frameworks.  
**UI/UX:** Elegant-Modern-Attractive-Seamless are BSS's commitments to create a completely new experience and friendly UI that embrace user's expectation.  
**Consultation:** Market Research: provide a market overview that help you to make investment and product development decisions.  
**Technical Consulting:** suggest suitable platforms, orient your architectures, and suggest opportunities for up-scaling  
**Web Development - Cloud/SAAS/MBAAS:** Provide both backend & frontend development services for simple Wordpress websites to the complex business management system with high workload.  
R&D BSS can make best use of developments in AI, IoT, Blockchain and robotics.  
**Core technologies:** AR/VR, AI/ML, Data Analytic, Blockchain

**Technologies/ Processes**

Adopting agile SCRUM methodologies, our product development uses agile JIRA to encourage proactivity, communication, transparency and collaborative product development.  
• Communication: Skype, Slack, Mail • Project management: Jira, Trello  
Source control: Bitbucket, GitHub, DevOps

**Primary Market/ Percentage** USA – 70% **Secondary Market/ Percentage** Australia 10% / Singapore 15% / Others: 5%







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**Number of employees** 20  
**Year of Establishment** 2015

**Headquarter:**  
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Seongnam-si, Gyeonggi-do, 463-400 KOREA  
**Branch Office:**  
8th Floor TNR tower, 54A Nguyen Chi Thanh Street, Dong Da district,  
Hanoi, Vietnam

**Brief description of business** Bizentro is leading the SMB market share with over 30-year-old consulting technologies and over 1,800 PI/ERP project experiences at home and abroad. Bizentro aims to become No.1 global solution vendor in the Asia-Pacific region in 2015 with continuous product investments and customer services.

**Products/ Services** UNIERP: ERP package used in more than 1,800 industries in and out of Korea. As an efficient ERP package, it systemizes the entire management process of company to enable efficient management activities and support system management environment to help create outcome continuously  
UNIMES: An advanced manufacture site management system that allows visual, touchable and reliable management based on ICT by collecting and analyzing data from manufacture sites in real-time relating to production, quality and logistics.  
UNIportal: An integrated task solution effective for raising the level of efficiency of cooperation within organization and integrate and furnish all services and information needed for task in a unified interface by reorganizing all data dispersed to clients, partners and employees.  
Star SCM: Provide a supply chain environment between companies and partners to form win-win relations through information sharing, which is directly associated with products and parts competitiveness and enhanced corporate competitiveness.

**Technologies/ Processes**

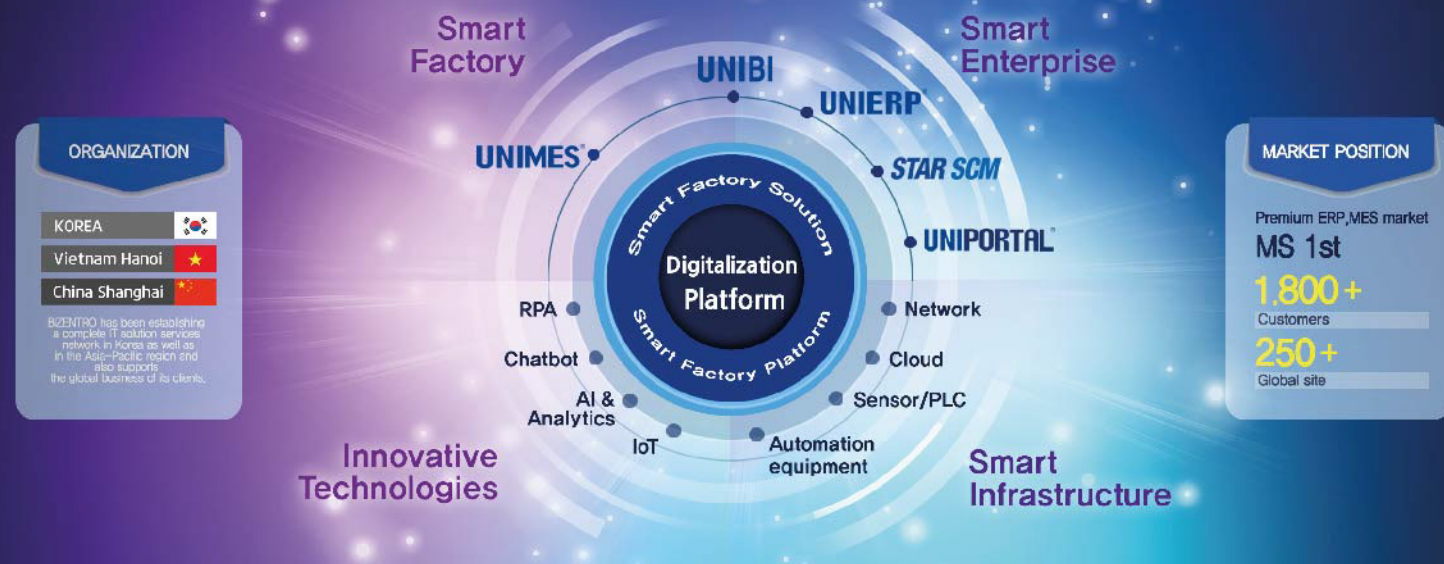
1. Rich experiences and knowledge
2. PI-based UNIERP project execution
3. Systematic project management to achieve 6-sigma level quality and on-time delivery
4. Services customized for various customers
5. Enhanced user convenience

**Primary Market/ Percentage** Electron/Electronic/Automobile : 46%  
**Secondary Market/ Percentage** Machinery/Metal/Chemical : 35% / Distribution/Service : 15%



# BIZENTRO provides the highest solution service for customer value creation.

BIZENTRO has been establishing a complete IT solution services network in Korea as well as in the Asia-Pacific region and also supports the global business of its clients.



**UNIERP®**  
Premium Enterprise Digital Transformation Platform for sustainably growing companies

**UNIMES®**  
Smart Manufacturing Solution of the ICT based factory automation

**UNIportal®**  
A communication oriented platform for collaboration/communication among companies

**UNIBI**  
Optimal global BI solution to identify the management environment trend and to establish the strategy of the company

**STAR SCM**  
Provide supply chain environment between parent company and partner to form WIN-WIN structure

**SUCCESS STORY IN VIETNAM**







**Ha Thi Dan Phuong**  
Director

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**Number of employees** 126+  
**Year of Establishment** 2017

**Headquarter:**  
06 Tran Phu street, Thach Thang Ward, Hai Chau District, Danang, Vietnam

**Brief description of business**

BPO.MP Co., Ltd. is the first BPO enterprise under the Vietnam - Japan joint venture model to provide services on Business Process Outsourcing, including data digitization, data entry & data processing service, financial and accounting service, image processing DTP, content writing, data labeling, translation-interpretation service, human resource service.  
With the motto "Cooperate for success, overcome the limit", the development objective of our company is to combine the dominance of Vietnamese - Japanese cultures, taking advantage of the two countries' businesses to provide international quality BPO service for customers in Vietnam and around the world.

**Products/ Services**

Data Digitization / Data Entry & Data Processing Services / Financial & Accounting Services / Image Processing DTP Services / Content Writing Services / Data labeling Services / Translation & Interpretation Services / Human Resource Services

**Technologies/ Processes**

Apply advanced technologies in operation process, software development and human resource management.  
Provide high quality services with Japanese, English, Vietnamese languages and customize with customers' requirements.  
With ISO:IEC 27001:2013 certificate and Sao Khue 2019 Award, we are confident to satisfy all customer demands, even the most demanding customers.

**Primary Market/ Percentage**

Japan, Europe, US

**Certificates/ Awards**

Sao Khue 2019 Award  
Certificate of registration: Information Security Management Systems – ISO/IEC 27001:2013

**Major/ Target Customers**

All companies having demands related to back office services for AI - Artificial Intelligence, data digitization, data entry & data processing service, financial and accounting service, image processing DTP, content writing, data labeling, translation-interpretation service, human resource service.



**Nguyen Hoang Viet**  
Director

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**Number of employees** 103  
**Year of Establishment** 2001

**Headquarter:**  
01 Ly Tu Trong street, An Phu ward, Ninh Kieu district, Can Tho City, Viet Nam.

**Brief description of business**

CUSC is the first software center in Mekong Delta and widely recognized as a dynamic unit continuing to develop software, provide outsourcing service and IT training. CUSC builds a innovative environment with slogan "All for Quality" for the development of the software industry and information technology services in Vietnam. CUSC is the best team of "Confidence – Passion – Responsibility" with the talented skills to provide our customers with a superior service. CUSC targets to be an outstanding unit in the Vietnam's software industry, meeting the demands of domestic and international markets.

**Products/ Services**

+ Software Development and Outsourcing Service  
+ IT Solutions Consulting  
+ IT training

**Technologies/ Processes**

SMAC, PostgreSQL, Liferay Portal, Java, .Net, DotNetNuke, Microsoft Sql Server, LAMP (Linux, Apache, MySQL, PHP), medical equipment data processing

**Primary Market/ Percentage**

Primary market in software development outsourcing is Japan with 80% percentage, Finland 20%

**Certificates/ Awards**

• One of Vietnam's 40 Leading IT Companies in 2015. • Emerging IT Outsourcing Enterprises in 2015. • Sao Khue Prizes from 2007 to 2019 for software solutions, IT services, e.g. Training of Information Security and Cyber Crime Investigation in 2019; ISO Online in 2016; Socio-Economic Development Planning in 2015; IT Training Service in 2014; CUSC GATE in 2013; etc.

**Target Customers**

• The foreign software companies, through outsourcing software services.  
• Enterprises and unions, state-owned agencies, the departments, institutes, schools, social organizations, wishing to collaborate on developing software and training IT human resources.







## CHAINOS SOLUTION JSC

Software(AI, Blockchain, Robotics)

[www.chainos.vn](http://www.chainos.vn)  
<https://www.facebook.com/chainos.vn>

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**Number of employees** 60  
**Year of Establishment** 2018

**Headquarter:**  
 8th floor, HL Tower, No 6/82 Duy Tan street, Dich Vong Hau ward, Cau Giay district, Hanoi, Vietnam  
**Branch Offices:**  
 Japan, Korea

**Brief description of business** We provide services from consulting to system development product.  
 - PRODUCT / - EDUCATION / - R&D / - SOFTWARE DEVELOPMENT

**Products/ Services**

- \* **AI APPLICATION**
  - CAD READER (Solution that can read automatically CAD drawings)
  - DOCUMENT MAKER (Solution that can read and extract automatically documents including hand – written documents)
  - SMART READER
  - ONLINE PROGRAMMING EVALUATION
  - DRINK IDENTIFICATION
- \* **ROBOTICS**
  - NAVI-MAKER (Solution applying in AGV that can avoid obstacles and allow move autonomously to the target)
  - FOLLOWING ME (Robot Solutions that enable tracking)
  - HUMAN PERCEPTION FOR MOBILE ROBOT
  - ROBOT CONTROLLER
  - HUMAN – ROBOT INTERACTION
- \* **BLOCKCHAIN APPLICATION**
  - CRYPTO-CURRENCY EXCHANGE
  - CRYPTO-CURRENCY WALLET
  - ICO SOLUTIONS
  - ARBITRAGE BOT
  - REPORT VERIFICATION SYSTEM
  - FOOD TRACEABILITY PLATFORM

**Technologies/ Processes** Blockchain, AI, Robotics

**Major/ Target Customers** Japan, Korea



**Nguyen Thu Quynh**  
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## CLOUD NINE SOLUTIONS COMPANY LIMITED

ITO, SI

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**Year of Establishment** 2015

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 Chief Executive Officer

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**Brief description of business** Cloud Nine Solutions is an IT company that will provide premier software development and outsourcing services from Vietnam to worldwide clients. Our proficiency in a wide range of modern computer technologies ensures that the solutions we develop perfectly suit our clients' needs. Since the time it was founded in Feb 2015, the company has been involved in delivering numerous projects for diverse business spheres ranging from basic websites to highly sophisticated business automation systems, maps and route navigable systems, embedded systems, including AUTOSAR standards, native and hybrid mobile applications, and AI/ML solutions/applications.

**Products/ Services** Software Development & Maintenance Services, Total IT Outsourcing Service, Software Testing, IT Consult Services

**Technologies/ Processes** Technology: Clouding, Maps & Navigation, IoT & Embedded Systems, AI & ML Solutions, Mobile Applications Development  
 Processes: V-Model, Agile

**Primary Market/ Percentage** Japan

**Secondary Market/ Percentage** Europe, Australia, US

**Certificates/ Awards** ISO/IEC 27001:2013: Standard for Quality Management Systems for the IT Industry (<https://www.certipedia.com/certificates/01+153+1835309?locale=en>)



**YASUNO KEN**  
 Sales Director

✉ sales@cloud9-solutions.com







### We have strong background and passion in:

- Designing UI/UX that users are pleased to interact with
- Developing products that work flawlessly
- Maintaining systems that operate reliably
- Controlling the quality end-to-end from early inception to final release
- Providing independent testing services (manual and automated)



**Ngo Quach Hy**  
CEO

 [hy@codebox.vn](mailto:hy@codebox.vn)

**Phone:** +84 28 62894388  
**Contact Email:** [contact@codebox.vn](mailto:contact@codebox.vn)  
**Number of employees** 60  
**Year of Establishment** July 2013

**Headquarter:**  
5th Floor, 5 Dong Da street, Ward 2, Tan Binh District, Ho Chi Minh City

**Brief description of business** CodeBox Solutions is formally established in July 2013 and based in Ho Chi Minh City (Saigon) Vietnam after several years of successful freelancing work of a small talented team. Since then we have grown to a team of 60 people, but we are still focusing all our effort on maintaining a high performance engineering team and delivering high quality products for Web and Mobile platforms. We have strong background and passion in:

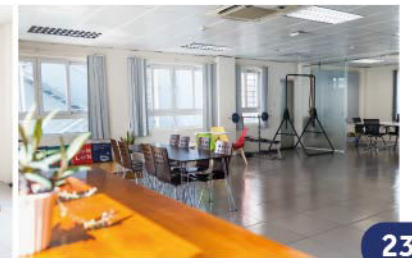
- Designing UI/UX that users are pleased to interact with
- Developing products that work flawlessly
- Maintaining systems that operate reliably
- Controlling the quality end-to-end from early inception to final release
- Providing independent testing services (manual and automated)

**Products/ Services** Web application development,  
Mobile application development,  
Devops as a service  
Independent testing,  
UX/UI design

**Technologies/ Processes** Ruby, .NET, Java, PHP, JavaScript technology stacks  
Multitenant enterprise apps (web, iOS, Android)  
Security, availability, and confidentiality controls  
Agile/Scrum development

**Primary Markets/ Percentage** US

**Secondary Market/ Percentage** Europe, Australia, Canada







CO-WELL  
Behind your success



**Nguyen Cao Cuong**  
General Director

cuong@co-well.vn



**Nguyen Vu Hien**  
Technique Head Director

hien.nguyen@co-well.vn

+84 904001098

**CO-WELL ASIA CO., LTD.**  
IT services

<https://co-well.vn>  
<https://www.facebook.com/CowellAsia>

**Phone:** +84 24 3795 0983  
**Contact Email:** sales@co-well.vn  
**Number of employees** 450+  
**Year of Establishment** 2011

**Headquarter:**  
1st Floor, 3D Vietnam Creative Center Building, 3 Duy Tan Street, Cau Giay District, Hanoi, Vietnam  
**Branch Office:**  
4th Floor, V-StarUp Office, F-Home Building, 16 Ly Thuong Kiet Street, Hai Chau District, Da Nang, Vietnam

**Brief description of business** CO-WELL Asia has grown steadily since being founded in Vietnam in 2011. More than 450 employees work in the two Vietnamese offices, located in Hanoi and Da Nang, and nearly 100 staff work in Tokyo and Miyazaki, Japan. We have undertaken more than 250 software development projects for global customers including Web & App development, Business solutions, E-Commerce, AR-VR, and Software testing. 80% of these projects are for large enterprise customers. Our slogan "Behind your success" drives CO-WELL Asia to proudly be a reliable IT service provider, building a solid IT foundation on which our customers/partners optimize their businesses.

#### Products/ Services

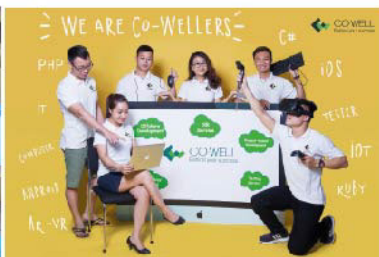
- E-Commerce Development / - Web & App Development / - AR-VR Development  
- Software Testing / - Business Solutions / - SharePoint Solutions / - Cloud Integration  
- Digital Transformation

#### Certificates/ Awards

**Certificates**  
70% QA/Testers with ISTQB Foundation and Advanced Certification  
50% employees certified with Japanese N3 and above  
50% developers with PHP, AWS, Magento, Android certifications  
**Awards**  
"Leading IT Outsourcing Enterprises in Vietnam" - VNITO Award 2015  
"Top 10 Vietnamese software outsourcing service providers" - Sao Khue 2018  
"Top E-Commerce solutions using Magento platform" - Sao Khue 2019  
"Top 10 software export and outsourcing service" - Sao Khue 2019

#### Major/ Target Customers

Medium Business (80%)  
Small and Large business (20%)



**CODELOVERS VIETNAM**  
IT / ICT services and solutions

[www.codelovers.vn](https://www.codelovers.vn)  
<https://www.facebook.com/codeloversvietnam>

**Phone:** +84 24 66897555  
**Contact Email:** sales@codelovers.vn  
**Number of employees** 70 - 100  
**Year of Establishment** 2013

**Headquarter:**  
5th floor, ACCI building, No. 210, Le Trong Tan Street, Khuong Mai Ward, Thanh Xuan District, Hanoi, Vietnam.  
**Branch Office:**  
22nd Floor, Saigon Trade Center, No. 37, Ton Duc Thang Street, Ben Nghe Ward, District 1, Ho Chi Minh City, Vietnam.



**Huynh Ba Thanh Tung**  
PM/HCMC Branch Director

tung.huynh@codelovers.vn

#### Brief description of business

We are aiming to be a trusted destination in the global supply chain for IT / ICT services and solutions. We provide development service for web/app solution (especially solutions for sharing economy) and business management system. On the other hand, we are also focusing on solutions based-on the Gsuite, Office365 and Salesforce platforms. By integrating new technologies such as AI (OCR), AR, Blockchain into the above-mentioned platforms, we believe that it will bring the optimal solution to customers.

#### Products/ Services

- IT/ICT Service consulting  
- Software/App/Web development and maintenance  
- System integration  
- System engineering service (SES)  
- Testing.

#### Technologies/ Processes

- Making good use of technology like AI/OCR/Blockchain to delivering optimal solutions;  
- Having experience in many industries like the financial/banking industry, logistic and retail;  
- Open search engine of the application: elasticsearch, Solr, etc.  
- AR/VR application.  
- Gsuite; Office365, SalesForce.







**Daniel Tedesco**  
General Director

info-vn@dektech.com.au

**Phone:** +84 28 3915 2424  
**Contact Email:** info-vn@dektech.com.au  
**Number of employees** 500+  
**Year of Establishment** 1999

**Headquarter:**  
121/137 Le Loi Street, Ben Thanh Ward, District 1, Ho Chi Minh City, Vietnam  
**Branch Offices:**  
Vietnam, Australia, Sweden, Italy & USA.

**Brief description of business** DEK Technologies is a privately-owned engineering company that has grown to over 500 people in Australia, Sweden, Vietnam, Italy and USA. DEK Technologies team has 20+ years of experience in providing software and hardware development services to high-tech companies in multiple industries such as medical devices, telecommunications, e-commerce, defence, security and government organizations. With the right capabilities and wide-range of competence acquired in multiple countries, DEK Technologies can successfully deliver all types of projects across the globe. Our engineers are well organized, thorough and dependable.

**Products/ Services** DEK Technologies offers software and electronic engineering services across communications, digital technologies, automation, medical and defense industries. We provide some of the world's largest technology companies with a sustained competitive edge.

**Technologies/ Processes** DEK Technologies has developed a wide range of capabilities and expertise to help clients take products from concept to reality:

- o Fault-tolerant, mission-critical software systems software development
- o Full stack web application development
- o Mobile application development
- o Embedded software development
- o System and feasibility studies
- o Circuit Board Design and ASIC/FPGA design
- o Verification
- o Product maintenance and support
- o Agile way of working

**Primary Market/ Percentage** Europe (60%)

**Secondary Market/ Percentage** Asia Pacific (40%)

**Certificates/ Awards** 2018 NBAA Business of the Year Award / 2018 Finalist Australian Business Awards / 2017 Finalist Telstra Business Awards 2016 Ericsson Global Supplier of the Year / 2016 Finalist Telstra Business Awards / 2015 TOP 10 IT Outsourcing

**Major/ Target Customers** DEK Technologies has a strong history and years of experience across multiple industries where our core capabilities such as Linux software development, .net capabilities, web application, erlang, IoT and telco services have been in demand.



**Frank Schellenberg**  
Founder & CEO

info@digi-texx.vn

**Phone:** +84 28 3715 5325  
**Contact Email:** info@digi-texx.vn  
**Number of employees** 1000-1500  
**Year of Establishment** 2003

**Headquarter:**  
Anna Building, QTSC, Tan Chanh Hiep Ward, District 12, Ho Chi Minh City, Vietnam  
**Branch Office:**  
Can Tho City, Vietnam and German House, District 1, Ho Chi Minh City, Vietnam

**Brief description of business** DIGI-TEXX consults and delivers Digitalization Solutions to clients globally with the combination of experts / people, process experience and Innovative technologies. We take part in business processes and operation of the clients and make things better. By better we mean: **digital, intelligent, accurate and efficient.**

**Products/ Services** **Data Entry and Document Processing:** Supporting your 'paper-to-digital-transformation' with our document scanning and conversion solutions. Providing on-site and off-site services for client across Industries. No matter what types, sizes and languages of document are!  
**Contact & Helpdesk Center:** Innovating customer experience with highly qualified agents, strong knowledge building / transferring process; bringing in voice recognition, visual and multi-channel communication, chatbots and Artificial Intelligence

**Digital Solutions:** Moving away from the paper-based operation, offering services related to digital data such as web scraping, data verification / fraud detection for e-commerce businesses, AI training / data labeling and so on

**Software and IT:** owning In-house BPO platform and developing solutions around business process automation, document processing, digitalization especially for banking clients.

**Image Processing & Annotation:** transforming your digital photo into gold with all types of Image redacting and retouching services. We also provide labeling and annotating service your data for Machine learning and AI training.

**Technologies/ Processes** BPMN, Micro-services, Optical Character Recognition, Biometrics (e.g. fingerprint, face, voice), Natural Language Processing, Fuzzy Logic, Deep Learning, Machine Learning, Agile/Scrum Development, Message Queue, Computer Vision

**Primary Market/ Percentage** North America: 40%, Europe: 40%, Asia: 20%

**Certificates/ Awards** • Top Solution Providers for Foreign Clients ICT (HCA, 2018) / Top Software Outsourcing Enterprise ICT (HCA, 2018)  
• Top 50+10 Leading IT Companies 2018 (VINASA, 2019) / APAC Business Headlines Award: 10 Fastest Growing Virtual Assistant Solution (2019)

**Certificates/ Awards** • 24/7/365 Operations, Processing +30 languages  
• ISO 9001:2015, ISO/IEC 27001:2013, GDPR Compliant







**Vincent Capa**  
CEO

vincent.capa@dirox.net



**Yuki Okajima**  
BD Manager

yuki.okajima@dirox.net

+84 932 148 845

**DIROX**  
ITO

<https://www.dirox.net>  
<https://www.facebook.com/diroxvn>

**Phone:** +84 28 7106 6379  
**Contact Email:** contact@dirox.net  
**Number of employees** 105  
**Year of Establishment** 2004

**Headquarter:**  
69/4 D2 Street, Ward 25, Binh Thanh District, Ho Chi Minh City, Vietnam  
**Branch Offices:**  
HCMC Rep. Office/ France, Japan, Hong Kong

**Brief description of business** IT Right-sourcing (Right way of Outsourcing). 15 years of delivering premium quality for less cost and time spent

**Products/ Services** Software development - Mobile App development - Security (Qualys, Security Partner) - Cloud deployment (AWS, OVH, Azure) - Application Front End/ Back End/ Cross-Platform Development - Application maintenance and evolutions - VR/ AR, IoT - Blockchain.

**Technologies/ Processes** Technology Stack:  
Web: Ruby on Rails, Python, Django, Golang PHP: Symfony, Laravel Full Stack  
Front End: Angular, React, UI/UX design.  
Back End: C#, C++, Python, Golang, Ruby, Angular, React, Kotlin.  
Mobile - iOS, Android Cross-Platform - Ionic, Flutter, Unity. CMS: Wordpress  
Security: Penetration Tests, Security Auditing, Vulnerability Scanning.

**Primary Market/ Percentage** France

**Secondary Market/ Percentage** U.S.A., Canada, Australia, Japan, Singapore, Korea, Vietnam

**Certificates/ Awards** Agile/ Scrum Master

**Other information** Vietnam is now one of the world's leading offshore development hubs. Our engineers have broad technical knowledge, top-rated training, a deep understanding of Agile Scrum methodologies, plus, a global business communication skills and manner. We are a team of French, Vietnamese, Japanese, Spanish and Canadians, merging the best qualities of Western business minds and qualified Vietnamese development teams.



Email: contact@dirox.net

日本語可(日本人PM在籍)



**IT x BUSINESS SOLUTION MAKER**

On Budget, On Time, On Quality & On Communication



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Development



Web  
Development



IT  
Security



Maintenance  
& Evolution

[www.dirox.net](http://www.dirox.net)

FRENCH TECH  
VIETNAM



syntec numérique





**Nguyen Huu Quang**  
Managing Director

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**Le Hien Minh**  
Head of IT Solutions

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+84 909 069906

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**Contact Email:** [info@exe.com.vn](mailto:info@exe.com.vn)  
**Number of employees** 30  
**Year of Establishment** 2009

**Headquarter:**  
Kicotrans Building - 46 Bach Dang Street, Tan Binh District,  
Ho Chi Minh City, Vietnam  
**Branch Office:**  
EXE Australia: 4 Harkes Court, Ferryden Park, 5010

**Brief description of business** EXE Corp specializes in providing outstanding IT solutions in the manners that best serve business needs. We are professional engineers with the desire to help businesses adapt to the transformation of the world. We strive to be a companion, an insider and a loyal friend to every client. During our expedition, we have had the privilege of serving more than 200 clients from many parts of the world: USA, Canada, Australia, and numerous other countries.

**Products/ Services** - Digital Consulting - IT Staffing - Software Development - IT Solutions in Edtech

**Technologies/ Processes** **Core Competencies :-** High quality, fast delivery, and effective cost - Many experiences in building booking systems- Expert in Edtech and logistics industry  
**Our main technology stack:** - Platform: Windows, Linux, iOS, Android - Language: .NET, JS, PHP, Java - Framework: AngularJS, React, Laravel, Magento - Database Engine: SQL Server, PostgreSQL, mySQL, mongoDB  
**Software Development Process using Agile/Scrum and Prototyping**

**Primary Market/ Percentage** North America (USA, Canada): 80%

**Secondary Market/ Percentage** Australia: 15%

**Certificates/ Awards** Gold Medal - Vietnam ICT Awards 2016

**Target Customers** - Enterprises all over the world / - Schools / Educational institution



**Øystein Baeko**  
CEO

[oystein@outsourcetit.no](mailto:oystein@outsourcetit.no)

**Phone:** +84 28 73056799  
**Contact Email:** [uma@outsourcetit.no](mailto:uma@outsourcetit.no)  
**Number of employees** 31  
**Year of Establishment** 2008

**Headquarter:**  
Cort Adelers gate 16, 0254 Oslo, Norway  
**Branch Office:**  
No.153, Nguyen Dinh Chieu Street, Ward 6, District 3, Ho Chi Minh City,  
Vietnam

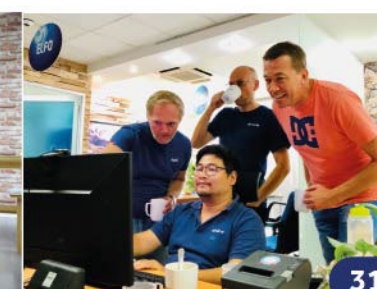
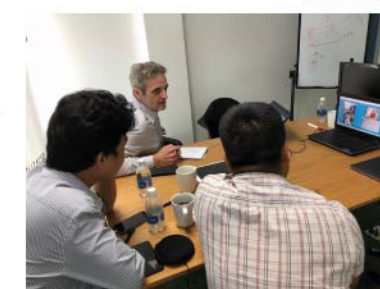
**Brief description of business** Looking to set up your own development hub in Vietnam? Have your own software engineers, who will work for your company, under your direction, work in synergy with your in-house team, without the complication of international employment and business set up. This is why, Facilitated Work Hub was created. Our Employment Facilitation, simplifies the process of having your own employees in Vietnam without having to set up your own entity. While our Business Facilitation, helps you successfully expand into Vietnam, as we handle everything, so you can grow with confidence.

**Products/ Services** Through our Employment Facilitation, you hire top software employees in Vietnam, even without an entity and avoid all employment related risks. We have ensured that even though your employees work at our hub, it still feels like having someone in your local office. Be involved in any stage of the recruitment process and personally select the software engineer who wants to work long for you. Decide the salary, so you hold the key to motivate and retain them. We become the employer of record, taking care of everything and send you the official employment agreement. We run the entire process openly and transparently.

**Primary Market/ Percentage** Norway

**Secondary Market/ Percentage** Australia, NZ and other English speaking countries.

**Major/ Target Customers** - For our Employment Facilitation service: Small, Medium and Large organizations seeking highly competent software engineers for long term product development.  
- For our Business Facilitation Service: Small, Medium and Large organizations looking to expand their business into Vietnam



**Uma Baeko**  
CMO

[uma@outsourcetit.no](mailto:uma@outsourcetit.no)

+61 450 374 713





DIGITAL TRANSFORMATION TO SUCCESS



**Nguyen Hung Son**  
Director General

[Sonnhs@fsivietnam.com.vn](mailto:Sonnhs@fsivietnam.com.vn)

## FSI TECHNOLOGY DEVELOPMENT AND TRADING INVESTMENT., JSC

[www.fsivietnam.com.vn](http://www.fsivietnam.com.vn)  
[www.facebook.com/fsivietnam.com.vn](https://www.facebook.com/fsivietnam.com.vn)

Phone: +84 243 7675 677  
Contact Email: [support@fsivietnam.com.vn](mailto:support@fsivietnam.com.vn)  
Number of employees 300  
Year of Establishment 2007

**Ha Noi Office:**  
11st Floor, CTM building, 139 Cau Giay St, Cau Giay Dist, Hanoi, Vietnam  
**HCM Office:**  
Hoang Viet Building, 34 Hoang Viet Street, Ward 4, Tan Binh District,  
Ho Chi Minh City, Vietnam

**Brief description of business** Welcome to FSI Technology Development and Trading Investment., JSC, a leading Vietnamese technology company in the field of digitalization and digital transformation that help building your organization in digital technology model and protecting your organization's most important asset – information..

**Products/ Services** FSI's digital services provided include:  
Supply and lease scanners  
Scan onsite documents (at customers' locations) or offsite (at FSI locations)  
Data entry and conversion services  
Consulting services  
Service according to other needs

**Technologies/ Processes** Optical character recognition technology and natural language processing, IONE automatic information extraction. File compression technology, reduce storage capacity. Solutions to apply digital technology to manage and exploit Big data, Data warehouse

**Certificates/ Awards**

- \* Gold Star Award 2018 awarded
- \* Top 50 leading IT companies in Vietnam 2016, 2017 and 2018 awarded
- \* Top Vietnam - ICT Vietnam software enterprises 2018
- \* Top fastest growing enterprises in Vietnam 2017 - ICT VN
- \* Obtain ISO / IEC 27001: 2013 and ISO 9001: 2015
- \* DocEye document management software - Achieved Sao Khue prize in 2016, 2017, 2018

**Target Customers** Business, agency, organization



DIGITAL TRANSFORMATION TO SUCCESS



► Recognition and extract  
information automatically  
technology



► Scanning and data  
entry services



► Intelligent document  
management system



► Distribution of  
professional scanners

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TRANSFORMATION SOLUTION**

[www.fsivietnam.com.vn](http://www.fsivietnam.com.vn)



**Ha Noi Office:** 11st Floor, CTM building, 139  
Cau Giay St, Cau Giay Dist, Hanoi



[support@fsivietnam.com.vn](mailto:support@fsivietnam.com.vn)



(+84) 243 7675 677

**HCM Office:** Hoang Viet building, 34 Hoang Viet  
St, 4 ward, Tan Binh Dist, HCM





**Nguyen Ba Quynh**  
Senior Vice President and  
General Manager

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**Nguyen Quan Vien**  
Vice President, Head of  
Go-To-Market Division

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**Phone:** +84 28 5437 1199  
**Contact Email:** salesvn@hitachiconsulting.com  
**Number of employees** 1000+  
**Year of Establishment** 2000

**Headquarter:**

Helios Bldg., Quang Trung Software City, Tan Chanh Hiep Ward, District 12, Ho Chi Minh City

**Branch Offices:**

- Floor 6th, Phi Long Bldg, 52 Nguyen Van Linh Street, Nam Duong Ward, Hai Chau District, Danang City, Vietnam  
- Hanoi Branch Office: Floor 18th, VCCI Tower, 9 Dao Duy Anh Street, Phuong Mai Ward, Dong Da District, Hanoi, Vietnam

**Brief description of business**

Global CyberSoft (GCS) is a leading global IT solutions provider founded in California in July 2000 and has been a company of Hitachi Consulting Corporation since October 2014. GCS have many years of expertise in providing premier IT solutions, Consultancy, Implementation, Systems Integration services and Managed Services to customers in more than 18 countries around the world.

**Products/ Services**

- Enterprise Applications: SAP ERP, SAP HCM/ SAP SuccessFactors, Business Analytics, Development & Integration
- Product Engineering Services: End-to-End Product Development and Testing Services
- Managed Services/Cloud: AMS/ITO Services, Managed Cloud Services, Managed Application Security, Managed Network System Security
- Embedded System: Automotive, Healthcare, Telecommunication, Mobility and Consumer electronics.
- Digital Transformation: Connectivity/IoT, Big Data, AI/ML, Cloud...

**Technologies/ Processes**

- UI/UX: HTML5/CSS3, jQuery, NodeJS, Bootstrap, GWT, D3, Angular, NativeScript, React Native, Xamarin, Unity
- Data platform, Analytics: BigData Eco-systems (MAPR, Cloudera, Talend), Business Intelligent (Pentaho, Tableau, Power BI), AI/ML (Spark MLlib, Oozie, Python, Chainer, TensorFlow, OpenCV)
- Persistence: PostgreSQL, PostGIS, MySQL, Azure SQL, HDFS, HBase, MapR-DB, MapR-FS, MongoDB, Timescale, Couchbase, Cassandra.
- IoT Edge, Connectivity: EdgeX Foundry, Kura, Edge computing, LPWAN, Sub-1GHz, LoRaWAN
- Cloud, Virtualization: Google Cloud, Microsoft Azure, AWS, Cloudstack, openstack, KVM, Kubernetes, Docker
- Network, Embedded: OpenFlow, OpenDaylight, FPGA, RTOS, MCU, Image Coder.
- Automation: RPA (UiPath, BizRobo), Test Automation, AI Chatbot.

**Primary Market/ Percentage**

US, Japan, Asia Pacific, Vietnam, and EMEA

**Secondary Market/ Percentage**

Europe, EMEA and others

**Certificates/ Awards**

- GCS\_ISO\_27001-2013 Certificate / - PCOE Certificate GCS 2019 / - Top 10 Sao Khue Award (2010-2019)
- Vietnam's Top 10 ITO Enterprises (2010-2017) / - Vietnam's 30 Leading IT Companies (2014-2018)
- Vietnam Gold Medal & Top Five ITO Companies

**Major/ Target Customers**

US, Japan, Asia Pacific, Vietnam and EMEA



**Mr. Nguyen Tan Minh**  
Deputy CEO

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**Number of employees** 560  
**Year of Establishment** 2005

**Headquarter:**

6th Floor and 12th Floor, Ocean Park Building, No. 1 Dao Duy Anh Street, Phuong Mai Ward, Dong Da Dist, Hanoi, Vietnam

**Branch Offices:**

Japan Branch: - Address: 7F Cerulean Tower, Sakuragaoka-cho, Shibuya-ku, Tokyo, Japan  
Ho Chi Minh City Branch: - Address: 7th Floor and 8th Floor, Ha Do Airport Building, 02 Hong Ha Street, 02 Ward, Tan Binh District, Ho Chi Minh City, Vietnam  
Da Nang Branch: - Address: 1F, Central Vietnam Helicopter Company Building, Nguyen Van Linh Street, Thac Gian Ward, Thanh Khe District, Da Nang City, Vietnam

**Brief description of business**

GMO-Z.com RUNSYSTEM is a leading IT company established in 2005 and based in Vietnam. We are specialized in developing of custom software and providing software testing, cloud computing, AI consulting, mobile app and IoT development. In 2011, our company officially joined GMO Internet Group - No.1 Internet Corporation in Japan. After 14 years of experience, we have grown to a talented team of 600 members. GMO-Z.com RUNSYSTEM is confident enough to become a reliable partner, providing customers with the best quality service worldwide, with the slogan "Global software quality".

**Products/ Services**

- Software Development
- Software Testing
- R&D Technology
- Solution Consulting
- IT Service

**Technologies/ Processes**

Technology: Bigdata (Hadoop, sparks,...), ReactJS, Node.js, Docker, Blockchain, AR, VR, AI, IoT, RPA,... The R&D department always puts effort in researching, experimenting and creating useful products/applications.

**Certificates/ Awards**

CMMI Level 3, ISO 9001:2015, ISO 27001:2013  
Awards: Top 50 leading IT companies in Vietnam 2016, 2017, 2018; Software Development - Top 20 Sao Khue Awards 2017, 2018, 2019; SmartOCR - Top 10 Sao Khue Awards 2019; Best .vn domain registrar 2017, 2018

**Target Customers**

Japan, Vietnam, US







**Kiet Tran Anh**  
Managing Director

✉ kiet.tran@goodland.com.vn

**Phone:** +84 28 38441040  
**Contact Email:** info@goodland.com.vn  
**Number of employees** 70-200  
**Year of Establishment** 2002

**Headquarter:**  
Floor 2, Mirae Business Center, 268 To Hien Thanh Street, District 10, Ho Chi Minh City, Vietnam  
**Branch Offices:**  
2810 Willow Ridge Drive Garland, TX 75044, USA  
WeWork Potsdamer Platz - Kemperplatz 1, 10785 Berlin, Germany

#### Brief description of business

**WE ARE DIFFERENT BY OUR OWN ADVANTAGES!**

Over 16 years of experience in IT outsourcing with ~900 projects for ~80 worldwide clients proves that Goodland is THE MOST RELIABLE IT OUTSOURCING BACK OFFICE in Vietnam. Our effective services of SOFTWARE DEVELOPMENT STAFFING and DATA PROCESSING BPO bring you better benefits by competitive prices, scalable & qualified production, flexibility in dealings and devotion for long-term relationship. WE CAN HELP YOU TO EARN HIGH QUALITY AND MUCH CUT COSTS WHILE SPENDING LESS EFFORT.

#### Products/ Services

1. SOFTWARE DEVELOPMENT STAFFING SERVICE:  
Providing software developers, UX/UI designers, software testers, etc.
2. DATA PROCESSING BPO SERVICE:  
Doing data entry, document processing, data extraction, data analysis, etc.

#### Technologies/ Processes

- Capable to develop the various types of applications (desktop, web, mobile, icloud), using Java/.NET/Python/Swift/Kotlin, AngularJS/NodeJS/ReactJS, WordPress/Drupal/Magento, Oracle/SQL-Server, etc.
- Capable to do a wide range of data processing works in both low-level (data entry, document processing, data extraction, etc.) and advanced-level (data enrichment, data mining, data analysis, etc.), using Irfanview, ABBYY, Capture One, Emgucv, Calibre, machine learning, statistics, etc.
- High available & full production system of up to 200 staffs, with well-defined process for every work and software tool utilization to the utmost

#### Primary Market/ Percentage

USA, Australia, Europe, Japan

#### Target Customers

For Software Development Staffing Service: software/web/mobile development, software/web/mobile consulting, online service, data management solutions, START-UP BUSINESS, etc.  
For Data Processing BPO Service: library, bank, hospital, university, church, e-commerce business, marketing solutions, data digitalization & processing solutions, BPO AGENCY, etc.



## THE MOST RELIABLE IT OUTSOURCING BACK OFFICE IN VIETNAM



### SOFTWARE DEVELOPMENT STAFFING SERVICE

#### WE PROVIDE

.NET/Java/Python/Swift/Kotlin Developer  
AngularJS/NodeJS/ReactJS Developer  
WordPress/Drupal/Magento Developer  
Software Tester, Requirement Analyst  
UX/UI Designer, Web Designer  
Project Manager, Team Leader, etc.

#### YOU GET

Flexible Solution  
Devoted & Right Team  
50% Labor-Cost Reduction  
Performance Assurance  
Meeting with Hire Escalation  
Support by Data Processing



### DATA PROCESSING BPO SERVICE

#### WE DO

Data Entry, OCR, Data Scrapping  
Document Processing, Image Processing  
Data Extraction, Data Update  
Data Visualization, Data Preservation  
Data Validation, Data Enrichment  
Data Mining, Data Analysis, etc.

#### YOU GET

Effective Solution  
Fairly Automated Production  
Much Cost Reduction  
Data Security Commitment  
Meeting with Work Escalation  
Long-Term Relationship

Find more information at [www.goodland.com.vn](http://www.goodland.com.vn)  
Reach us at ✉ [info@goodland.com.vn](mailto:info@goodland.com.vn) ☎ +84 28 38 441 040

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## 25 years of boosting ICT application throughout Vietnam

System Integration

Information Security

Software Integration

Software Outsourcing

Cloud Computing

Customer Services



www.hpt.vn | info@hpt.vn | Hotline: (028) 54 123 400



Dinh Da Duy Linh  
CEO

linhdhd@hpt.vn



Nguyen Thi Hong Hai  
Deputy CEO

hainth@hpt.vn

+84 909993660

HPT VIETNAM CORPORATION  
ITO, SI

www.hpt.vn

Phone: 028 54 123 400

Contact Email: info@hpt.vn

Number of employees 310

Year of Establishment 1995

### Headquarter:

Lot E2a-3, D1 St., Saigon High Tech Park, Long Thanh My Ward, District 9, Ho Chi Minh City, Vietnam

### Branch Offices:

Hanoi branch: 11th Floor, Viet Tower, 01 Thai Ha St., Trung Liet Ward, Dong Da Dist., Hanoi, Vietnam

Danang branch: 5th Floor, 02 Quang Trung St., Thach Thang Ward, Hai Chau Dist., Danang, Vietnam

Customer Service Center: 37 Nguyen Truong To St., Ward 12, Dist. 4, HCMC, Vietnam

Representative office in Cambodia: 3rd Floor, #128J Russian Federation Blvd (110), Sangkat Toek Laak 1, Khan Toul Kork, PhnomPenh, Cambodia

### Brief description of business

Keeping up and developing the competencies and differentiation of IT services and solutions is HPT's long-term important strategy. In order to implement this strategy, in each period, HPT will focus on prioritized objectives which, in the current stage, are accelerating the strengths that leading market, developing domain knowledge as well as IT knowledge, developing new solutions with high applicability, widespread in the trend of Revolutionary Industrial 4.0, most of the products and solutions that the technical team in the country (HPT and strategic partner) has the capacity to master.

### Products/ Services

IT Infrastructure Solutions; Security Solutions & Services; Enterprise Content Management (ECM); Robotic Process Automation – RPA; Business Process Management – BPM; Data warehouse (DWH), Big Data; Business Intelligence & Analytics (BI&A); Identity Management & Access Management (IAM); IT Service Management (ITSM, ITOM); Software Outsourcing; Cloud computing; Customer Services

### Technologies/ Processes

Be the strategic partner of world leading IT companies

Have high level of specialized certificates of core competencies: Security, Database, ITSM, Network, System, Cloud

### Primary Market/ Percentage

Vietnam (95%)

Secondary Market/ Percentage Asia (5%)

### Certificates/ Awards

ISO 9001: 2015 / ISO 27001: 2013 / Vietnam's 50 Leading ICT Companies 2014-2018 / Labour Medal (3rd Class) / HCMC ICT Award

### Major/ Target Customers

Government Agencies, Telecom & Communication Companies, Education & Training organizations

Banking & Financial companies, Insurance companies

Oil & Gas enterprises, Transportation, Pharmacy & Medical companies and Trading

& Services companies

Oversea customers (outsourcing service)







代表取締役  
NGUYEN MINH TRI

#### Brief decription of business

ベトナムITアウトソーシング企業トップ50に選出された会社であります。エネルギー・テレコム・ヘルスケア・データ管理・銀行・ファイナンス等の分野でソフトウェア開発サービスを提供して、16年の経験を持ちます。当社の顧客は、フランス、イタリア、日本、ドイツ、スイスからであり、TIBCO、パナソニック、NTTデータなどの世界レベルの顧客もいます。当社は**高品質で競争力のある価格のサービス**を提供することに強いです。品質は当社の企業文化であり、当社の生産プロセスに不可欠のものです。

#### Services

- Web /クラウドアプリケーション開発
- モバイルアプリケーション開発 (iOS, Android, Hybrid)
- テスト自動化
- IoTおよびビッグデータプラットフォーム開発
- ServiceNow

#### Technologies/Processes

- Angular, React, jQuery, Node.js, AWS, Azure, Spring Cloud
- Android, iOS (Swift, Objective-C), Flutter, HTML5
- Selenium, Ranorex, Xamarin, Gherkin, Cucumber, Tricentis Tosca
- 品質マネジメントシステム認証ISO 9001:2015
- 方法論:アジャイルスクラム、Vモデル、DevOps

#### Certificates/ Awards

- ベトナムITアウトソーシング企業トップ50 (VINASA, 2019)
- ISO 9001:2015

#### Customers

- 主要顧客: TIBCO, NTTデータ, Energisme, Visident
- ターゲット顧客: ソフトウェアサービス会社、ソフトウェアエディター



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Nguyen Minh Tri  
CEO

[tri.nguyenminh@ifisolution.com](mailto:tri.nguyenminh@ifisolution.com)

#### Brief description of business

IFI Solution is among Vietnam TOP 50 outsourcing companies. We have 16 years' experience in software development and testing in the sectors Energy, Telecom, Healthcare, Automotive, Banking & Finance...Our customers are mainly from France, Italy, Japan, Germany, Switzerland including some world class companies such as TIBCO, Panasonic, NTT Data. We are strong in providing **high quality services at competitive price**. Quality is our corporate culture and is integral to our production processes.

#### Services

- Web/Cloud application development
- Mobile app development (iOS, Android, Hybrid)
- Test Automation
- IoT and Big Data platform development
- ServiceNow

#### Technologies/Processes

- Angular, React, jQuery, Node.js, AWS, Azure, Spring Cloud
- Android, iOS (Swift, Objective-C), Flutter, HTML5
- Selenium, Ranorex, Xamarin, Gherkin, Cucumber, Tricentis Tosca
- Quality Management System certified ISO 9001:2015
- Methodology: Agile Scrum, V-Model, DevOps
- Vietnam Top 50 leading ICT companies in software outsourcing services (VINASA, 2019)
- ISO 9001:2015

#### Certificates/Awards

#### Customers

Major customers: TIBCO, NTT Data, Energisme, Visident.  
Target customers: software services companies, software editors.



Nguyen Dinh Duong  
Sales Deputy Manager

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Fostering IT Innovation



**Mai Hoai An**  
President

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## IMT SOLUTIONS

Software Services (ITO)

<http://www.imt-soft.com>  
<http://www.facebook.com/imtsolutions>

**Phone:** +84 28 3811 7742  
**Contact Email:** sales@imt-soft.com  
**Number of employees** 200  
**Year of Establishment** 2008

**Headquarter:**  
55-57 Bau Cat 4 St., Ward 14, Tan Binh District, Ho Chi Minh City, Vietnam  
**Branch Offices:**  
Singapore branch office  
Tokyo branch office

**Brief description of business** IMT Solutions is a software outsourcing and Digital transformation company based in Vietnam and serving clients in Japan and US. IMT is ISO 27001 certified and Microsoft Gold Partner. Business areas: Automotive & car, Healthcare, Insurance, Financial services, Telecom, Hospitality, Publishing & media

**Products/ Services** • Web & Cloud Application Development • Mobile Application Development • Software Testing Custom Application Development • BPO Service • Digital Transformation Service • QARail – Test Automation and Management tools

**Technologies/ Processes** • Engagement Process • Engineering Process • Security Process • Human Resource Management Process • Mobile Application • Open Source • Test Automation • Telecom & Networking • Cloud Computing • Internet of Things (IoT)

**Primary Market/ Percentage** Viet Nam

**Secondary Market/ Percentage** US, Singapore, Japan

**Certificates/ Awards** IMT is ISO 27001 certified and Microsoft Gold Partner. Vietnam Leading IT Outsourcing, Sao Khue, Vietnam Top 40 ICT companies, Vietnam Top 50 ICT companies

**Target Customers** Looking for which types of cooperation with Japanese Companies: Provide offshore software development, testing services and test management tools for Japanese clients.



LARION CO., LTD  
BPO, ITO và KPO

<https://larion.com>  
<https://www.facebook.com/LARIONSolutions>

**Phone:** +84 28 3715 5742  
**Contact Email:** info@larion.com  
**Number of employees** 180  
**Year of Establishment** 2003

**Headquarter:**  
3rd Floor, QTSC Building 1, District 12, Ho Chi Minh City, Vietnam



**Nguyen Quang Huy**  
Chief Executive Officer

huyng@larion.com

**Brief description of business** LARION is an IT outsourcing company, with 15 years of experience in providing innovative technology-based supporting solutions and services. Our aim is "Collaborate to succeed together" based on trust – quality – satisfaction. Till now, we have served clients from more than 15 countries worldwide, including some high quality demanding markets, such as the USA, Europe, and Japan. LARION is proud of being the 1st choice for data normalization services in Vietnam; we have been helping a big client from the USA healthcare industry to save millions of dollars per year. Also, we are the first choice for securities arbitrage trading solutions by building a platform connecting more than 30 leading stock exchanges around the world with success rate up to 85%. We are committed to providing flexible solutions with high quality and competitive price, and to help our clients become the first, the different, and the leader of the market.

**Products/ Services** - Software outsourcing services: full-stack development for web, social networks, e-commerce, mobile applications.  
- Data normalization services: normalize big data, develop analysis applications and utilize standardized data.  
- Securities arbitrage trading solutions.  
- Optimal solutions for surround core banking systems (CBS) and financial companies' information system: optimize and automate operational management tools surrounding CBS.

**Technologies/ Processes** - Technology capacity of the company: Ruby on Rails, C/C++, C on Linux, Python, ReactJS, AngularJS, NodeJS, .NET, PostgreSQL, NoSQL, Social APIs, Payment Gateways, CD/CI, DevOps, Amazon Web Services, Google Cloud, Microsoft Azure.  
- Outstanding achievements in R&D:  
Having more clients from the USA, Europe, and domestic markets; resulted in the increase of contract value, the improvement of successful rate in transactions with clients in specific areas identify the core capacity of the company.  
- Security policy for company and customer: ISO 27001:2013 and ISO 9001:2015 standards; and security awareness training programs for employees.  
- Quality standards and quality management processes: ISO 27001:2013 and ISO 9001:2015; and internal agreements on quality policy.

**Primary Market/ Percentage** The United State of America **Secondary Market/ Percentage** Domestic market, Japan, Europe, Others

**Certificates/ Awards** Recognition, awards, and achievements of the company: ISO 9001:2015; ISO 27001:2013; 3rd prize on m2work hackathon (2012); top 1% Ruby on Rails, HTML5, CSS3; top 5% on Ruby, JavaScript, AJAX, and JSON rated by Elance; Vietnam's 30 Leading ICT Companies (2014); Vietnam's 40 Leading ICT Companies (2015); Vietnam's 50 Leading ICT Companies (2016, 2017, 2018); and many other awards.

**Target Customers** - Primary clients: IT companies; and/or any enterprises who have demand for: software outsourcing and data normalization, integrated system, IT solutions.  
- Customer care and support: quick and efficient  
o Frequently collect clients' feedbacks via emails, phone calls, surveys...  
o Time to answer questions: within 24 working hours.  
o Time for problem resolving: in case of urgency, willing to support clients immediately to resolve the problems and avoid critical consequences.







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- Technology Solution Consulting
- Product Incubation & Startup Investment



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Bright Minds, Brilliant Solutions



**Tran Trong Dai**  
Managing Director

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## KMS TECHNOLOGY VIETNAM ITO

**Phone:** +84 28 3811 9977

**Contact Email:** [info@kms-technology.com](mailto:info@kms-technology.com)

**Number of employees** 1000+

**Year of Establishment** 2009

<https://www.kms-technology.com>

<https://www.facebook.com/kmstechnologyvietnam>

### Headquarter:

123 Cong Hoa Street, Ward 12, Tan Binh District, Ho Chi Minh City, Vietnam

### Branch Office

02 Tan Vien, Tan Binh District, Ho Chi Minh City, Vietnam

### Brief description of business

Found in 2009 by a team of IT veterans who are pioneers in providing software outsourcing service for the U.S. market, KMS Technology offers main service lines: software product development and testing services, technology solution consulting and tech startups incubation. Over 10 years, KMS Technology has grown to over 1000 staffs in Vietnam and US and been trusted by clients around the globe for the superior quality of our products and high professional competency of the Vietnamese engineers.

### Products/ Services

- Software Outsourcing Services
- Technology Solution Consulting
- Product Incubation & Startup Investment

### Technologies/ Processes

Java, .NET, JavaScript, iOS, Android (including Cross-platform Programming), ETL, Data Warehouse and HTML5.

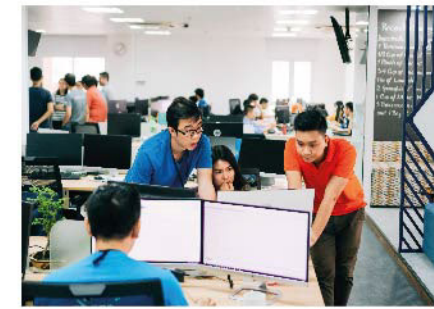
Intensive research and applications for different fields including Big Data, Automation and Responsive Web are based on MongoDB, Neo4J, HTML5, ReactJS, AngularJS, NodeJS Platforms, etc.

### Certificates/ Awards

- Top 10 Sao Khue Awards by VINASA 2011 - 2019
- Top 100 Vietnam Best Places to Work (2015 - 2018)
- Top 4 in IT-Software/Outsourcing by Anphabe
- TOP ICT Vietnam by HCA (2012-2018)

### Major/ Target Customers

US







**Triet Le**  
CEO/Managing Director

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**Contact Email:** [info@logixtek.com](mailto:info@logixtek.com)  
**Number of employees** 40+  
**Year of Establishment** 2015

**Headquarter:**  
41-43 Tran Cao Van, Ward 6, District 3, Ho Chi Minh City, Vietnam

**Brief description of business** LOGIX TECHNOLOGY is software service company specialized in providing the professional Offshore Development Center & Offshore Testing including Infrastructure approach. At Logix Technology, we make offshore outsourcing easier and more effective. Our customer centric, solutions-oriented approach and scalable resource model allows your organization to be flexible and adapt quickly to ever-changing customer demands and modernization of software, while staying focused on your core competency. Our large pool of Microsoft certified technology professionals with collective experience in building web, desktop, SaaS, Mobile and cloud applications, and our comprehensive services, help SMBs, Independent Software Vendors (ISVs) and entrepreneurs rapidly realize business benefits with minimal investment.

**Products/ Services** Application (Win Apps, Web Apps, Mobile Apps) developement services, Cloud Infrastructure Services, BI Analytics & Big Data, Testing Services, DevOps....

**Technologies/ Processes** - Technologies: ASP.Net, .Net Core, MVC, Sharepoint, Offices 365, Azure & AWS, WF, Python, PHP, Rest API, Azure Service Bus, ESB...  
- Processes: Agile, Scrum, GIT.

**Certificates/ Awards** - Microsoft Silver partner

**Major/ Target Customers** - Short team: SMEs, international companies. - Longterm: global firms & Cooperation companies.

**Other information** - 100% clients are foreigner company. - Aim to expand market to Japan, EU & US.



**Phung Thanh Xuan**  
CEO

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**Contact Email:** [hello@lqa.com.vn](mailto:hello@lqa.com.vn)  
**Number of employees** 195  
**Year of Establishment** October, 2016

**Headquarter:**  
Office 2, 14th Floor, MDComplex Building, 68 Nguyen Co Thach Street, Cau Dien, Nam Tu Liem, Ha Noi, Vietnam.

**Brief description of business** Lotus Quality Assurance JSC. (LQA) is a startup company, established in 2016 with around 195 employees up to now. Currently, LQA operates in the field of Information Technology with a focus on two services, namely Software Quality Testing and BPO. LQA has a team of experienced staff, many senior managers with over 15 years of experience in this field and have worked with large International Customers from the US, Japan, Korea, Europe, Asia Pacific, one of which is an American Multinational Semiconductor and Telecommunications Equipment company that designs and markets wireless telecommunications products and services. LQA employees possess many International-level Professional Qualifications and are able to work directly with International Customers in their language. Toward The Perfection, we always try to bring the best quality to clients.

**Products/ Services**

- General Testing Services
- Software/Hardware Integration Testing
- Mobile Application Testing
- Desktop Application Testing
- Web Application Testing
- Hardware Product Testing
- Data Annotation for AI
- Data Annotation
- Data Collection
- Data Capturing

**Technologies/ Processes**

- AI Data Training Process& Tool
- Customized International Standard Testing
- Automation Appliance for Effective Testing Process

**Primary Market** Korea, Japan

**Secondary Market** English Speaking Countries like United States, United Kingdom, Australia, Switzerland etc.

**Certificates/ Awards** ISTQB Foundation, ISTQB Advanced, BS7799



**Do Thi My Hanh**  
Sales Representative

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☎ +84 932393305





**Nguyen Thai An**  
Managing Director

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## LUXOFT VIETNAM CO., LTD ITO

www.luxoft.com  
https://www.facebook.com/luxoftvn

**Phone:** +84 28 3965 1789  
**Contact Email:** vietnam@luxoft.com  
**Number of employees** 100  
**Year of Establishment** 2009

**Headquarter:**  
24th Floor, Flemington Tower, 182 Le Dai Hanh Street, Ward 15, District 11,  
Ho Chi Minh City, Vietnam

**Brief description of business** Luxoft (NYSE: LXFT) is a global IT service provider of innovative technology solutions that delivers measurable business outcomes to multinational companies. Its offerings encompass strategic consulting, custom software development services, and digital solution engineering. Luxoft enables companies to compete by leveraging its multi-industry expertise in the financial services, automotive, communications, and healthcare & life sciences sectors. Its managed delivery model is underpinned by a highly educated workforce, allowing the Company to continuously innovate upwards on the technology stack to meet evolving digital challenges.

**Products/ Services** Luxoft offer digital strategy, consulting and engineering services at scale for industries automotive, financial services and others industries including healthcare and life sciences, energy and utilities, telecom, media, retail and logistics...

**Certificates/ Awards** CMMI Level 5, ASPICE Level 3, ISO 27001  
Top 40 Vietnam's Leading IT Companies – 2015  
VNITO Leading IT Outsourcing Enterprise – 2015  
Top 20 Vietnam's Leading IT Companies – 2016



**Ho Dinh Thanh**  
President & COO

✉ thodinh@magrabbit.com

## MAGRABBIT VIETNAM BPO, ITO

http://www.magrabbit.com  
https://www.facebook.com/magrabbit.vn

**Phone:** +84 236 3849 012  
**Contact Email:** info@magrabbit.com  
**Number of employees** 100  
**Year of Establishment** 2007

**Headquarter:**  
1464 E. Whitestone Blvd. Suite 1001 Cedar Park, TX 78613  
**Branch Offices:**  
Da nang office: 8 Floor, Danang Software Park, 02 Quang Trung, Danang City, Vietnam  
Hue office: 7 Floor, 28 Ly Thuong Kiet, Hue City, Vietnam

**Brief description of business** MagRabbit Inc., a certified minority business enterprise (MBE), was founded in 1990 and is headquartered in Austin, Texas. MagRabbit's turn-key solutions offer companies the opportunity to outsource components of their supply chains so they can focus on their core competencies. MagRabbit-Vietnam and MagRabbit Hue are subsidiary companies of MagRabbit Inc., started since 2007 to give our current clients an alternative for much lower cost and much lower employee turnover rate which are very critical factors for IT and BPO business.

**Products/ Services** Software Consulting & Development.

**Technologies/ Processes** Technologies/ Processes  
• Language: C/C++, Java, .NET(ASP, VB, C#), PHP, Perl, Ruby, Python, Nodesjs  
• UI: Flex4, HTML5, CSS3, YUI3, dojo, jQuery, Angular 2/4, Bootstrap, Foundation, Reactjs, Backbone  
• Frameworks: .NET, Java (J2EE, EJB3, Liferay, Spring, Struts), Python (Django, Flask), PHP, RoR  
• Salesforce: Services, Information Management, CRM...  
• Databases: Oracle, IBM-DB2, SQL Server, MySQL, PostgreSQL, MongoDB, NoSQL, Redis, Realm, SQLite.

**Certificates/ Awards** 2015 SMSDC SUPPLIER OF THE YEAR AWARD  
2012 GOLD NUGGET AWARD RECIPIENT  
2012 ASIAN AMERICAN COMMUNITY LEADERSHIP AWARDS  
2011 TOP 500 MBE IN USA  
2010 TOP 27 MBE OF THE DECADE IN USA (MBNUSA NEWS)

**Primary Market** US **Secondary Market** Japan







The Power to Innovate



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**NASHTECH**  
BPO, ITO và KPO

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<https://www.facebook.com/NashTechCareer>

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**Contact Email:** info@nashtechglobal.com  
**Number of employees** 1656  
**Year of Establishment** 2000

**Headquarter:**  
110 Bishopsgate, London, United Kingdom EC2N 4AY  
**Branch Office:**  
Etown 1, 364 Cong Hoa Street, Tan Binh District, Ho Chi Minh City, Vietnam

#### Brief description of business

NashTech is a UK leader in advisory, software development, business process services and outsourcing solutions. Whether you are looking for software development solutions to increase the capacity of your existing team or want to outsource a project to a specialised partner, NashTech has a model that can be tailored to your specific business needs.

#### Products/ Services

Technology solution consulting, application development, mobile application development, Cloud Services, Analytics and System Integration, migration & transformation, embedded technology, testing, support & maintenance, data services, KPO, call center, BPO, etc.

#### Technologies/ Processes

- Operating System: Windows, Ubuntu, Linux, Redhat, CentOS, MacOS, IOS, Android, ...
- Programming languages and frameworks: C#, Java, PHP, Python, Ruby, Scala, Go, Objective-C, Swift, Javascript, PowerShell, Angular, React, VueJS, D3JS, React Native, Cordova, Xamarin, .NET Core, .NET FW, Web API, RPC, Spring, Spring cloud, Symphony, Laravel, ...
- System & Infrastructure: Azure, AWS, GCP, Git, Sonar, Jenkins, Docker, Kubernetes, Ansible, CMS, CRM, SharePoint, Salesforce, RabbitMQ, MassTransit, ESB, iPaaS, SaaS, RabbitMQ, MuleSoft, Apache Camel, POS, ...
- Database: SQL Server, Oracle, MySQL, PostgreSQL, DB2, NoSQL, No4J, Cassandra, Power BI, SSRS, Oracle OBEE, Tableau, IBM COGNOS, Hadoop, Spark, Kafka, Cloud Dataproc, TensorFlow, Keras, Azure / AWS AI, ...

#### Primary Market

Europe: 53%, US: 31%, Domestic: 4%, Japan 6%, Singapore and other market: 6%

#### Certificates/ Awards

- CMMI Level 5, ISO27000:2013, GDPR compliance, ISO9000, ISTQB
- Microsoft Gold Partner, AWS Partner Network
- Top 10 Outstanding Companies with Industry 4.0 Technology Capability
- Top 3 Best Places to work in Vietnam 2014 – 2018 in IT Industry

#### Major/ Target Customers

Financial Service, Healthcare, Media & Publishing, Public Sector & Charity, Education, Retail, High Tech & Manufacturing, Transportation, Construction, Enterprise Product/Service, Digital Content and Electronic Entertainment, Telecom,



**Dang Thi Thanh Van**  
CEO

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**SAVVYCOM JSC**  
ITO

<https://savvycomsoftware.com>  
<http://www.facebook.com/savvycom>

**Phone:** +84 24 3202 9222  
**Contact Email:** contact@savvycomsoftware.com  
**Number of employees** 130  
**Year of Establishment** 2009

**Headquarter:**  
Level 12, Viet A Tower, Duy Tan, Cau Giay, Hanoi, Vietnam  
**Branch Office:**  
• Add: Song Da Tower, 14 Ky Dong Street, District 3, Ho Chi Minh City, Vietnam

#### Brief description of business

Savvycom is a Leading Technology Consulting and Agile Software Product Development Company focusing on smart and innovative IT solutions for SMEs and enterprises around the world. Founded in 2009, Savvycom has successfully played as a Software Partner for over 100 clients from the US, Europe and APAC. Following international management standards such as ISO 9001:2015, ISO 27001:2015 and best practices in Agile processes, Savvycom is proud to bring to customers Point of Sales, IoT solutions, Economy Sharing Apps, Big Data Analysis and Digital Transformation services. Our solutions have been deployed in a variety of industries such as E-commerce/Retail, Healthcare, Fintech, Education and Logistics.

#### Products/ Services

- Web App Solutions
- Mobile App Solutions
- End-to-end Product Development
- Enterprise Management Solutions
- DevOps & Cloud

#### Technologies/ Processes

- Language: Node.js, .NET, PHP, Python.
- Platform & Framework: Android, IOS, AngularJS, Laravel, Magento.
- Database: Microsoft SQL Server, MySQL, MongoDB.
- DevOps & Cloud: AWS, Microsoft Azure, Google Cloud Platform.
- Paradigms and models: Agile/ Scrum Methodology.
- Global Partners: Apple Consultants Network, Google Cloud, Amazon Web Services, Osam, Accelerance, Tomochain.

#### Primary Market

US - Australia - Singapore: 80%; Vietnam: 13%; other 7%

#### Certificates/ Awards

- Official member of Apple Consultants Network, 2019.
- "Top 50 leading IT companies in Vietnam" by VINASA in 2018 & 2019.
- Listed as #6 Leading B2B Companies in Asia by Clutch in 2018.
- ASEAN Women Entrepreneur of the Year 2017 by ASEAN Business Advisory Council.
- "Sao Khue Recognition of Excellence 2017 for Software Outsourcing Service" certified by VINASA.
- "Top 30 Global Application Developers 2017" & "Top 25 IT Outsourcing Companies" certified by Clutch.co
- "Emerging IT Outsourcing Enterprises" certified by VNITO.
- "Top Brands Viet Nam 2014" certified by Global Trade Alliance International.
- "Vietnam's 30 Leading IT Companies" certified by VINASA in 2014.

#### Major/ Target Customers

International SMEs in some industries such as E-commerce/Retail, Healthcare, Education, Logistics & Supplychain, Finance Services, etc.







They asked **the right questions at the right times**, and that diligence showed in the testing and delivery stages, and the final product speaks for itself.

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**Brent McMahon**  
CEO, Fluid Media - Canada



60++ PROJECTS IN 12++ COUNTRIES

## SERVICES & SOLUTIONS



www.successoftware.global | info@successoftware.global

Vietnam Office: 8 Le Trung Nghia, Ward 12, Tan Binh District, HCMC  
United States Office: 1613 N Franklin St Tampa, Florida 33602

Vietnam | United States | Netherlands | Australia



**Tran Cong Thanh**  
Chief Executive Officer

thanh.tran@successoftware.global

Phone: +84 28 3948 3800  
Contact Email: info@successoftware.global  
Number of employees 50  
Year of Establishment 2012

**Headquarter:**  
8 Le Trung Nghia, Ward 12, Tan Binh District, Ho Chi Minh City, Vietnam  
**Branch Office:**  
1613 N Franklin St Tampa, Florida 33602, United States

### Brief description of business

Founded In 2012, Success Software Services has quickly grown into a leading global provider of digital consulting and software development services. Our satisfied customers span four continents and an array of industries. With world-class delivery centers located in metropolitan Ho Chi Minh City, Vietnam, our distributed teams rival the best engineering talent to be found anywhere. We are both a people-oriented and process-driven organization, having achieved CMMI Level 3 and ISO 9001 designations, and maintain a best-in-class Agile practice.

### Products/ Services

1. Minimum Viable Product Development / 2. Platform Modernization  
3. Agile Resourcing / 4. Software Professional Services / 5. Automation Solutions

### Technologies/ Processes

**Competences:** Agile Integrated Development, Scalable Cloud Solutions, Web & Native Mobile Applications  
**Business Intelligence, IoT, AI Chatbots & Automation**  
**Technologies:** Microsoft stack: .Net framework, .Net Core, ASP.Net/Core, SQL Server  
LAMP stack: PHP, MySQL/MariaDB, Apache/NGINX  
Javascript framework: Vue, React, Angular  
Mobile development: ReactNative, NativeScript, Java, Object-C/Swift  
Cloud Services: Azure and Amazon Services  
**Processes:** CMMI Dev 1.3 Level 3, ISO 9001:2015, ISO 27001:2013

### Certificates/ Awards

1. CMMI Dev 1.3 Level 3 Maturity  
2. ISO 9001:2015  
3. VNITO Awards 2015: «Emerging IT Outsourcing Enterprises»  
4. Microsoft Gold Partner  
5. Kentico Bronze Partner  
6. UiPath Silver Partner

### Major/ Target Customers

Software Publishers, Enterprise ITs, Digital / Marketing Agencies, Startups, Educational Institutions, Manufacturing Companies







**Nguyen Thi Kieu Quyen**  
Managing Director

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**Pham Nguyen Huyen Oanh**  
Business Development Manager

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**Phone:** +84 28 3547 1411  
**Contact Email:** [info-jp@s3corp.com.vn](mailto:info-jp@s3corp.com.vn)  
**Number of employees**  
**Year of Establishment** July 2007

**Headquarter:**  
307/12 Nguyen Van Troi street, Ward 1, Tan Binh District, Ho Chi Minh City Vietnam  
**Branch Office:**  
Japanese branch: S3 Japan Co., Ltd.  
Address: 7-13-13 Ginza, Chuo-ku, Tokyo Sagami Building 2nd Floor

**Brief description of business**

S3Corp., was founded in 2007 in Hochiminh City. With strong ambitious to bring S3Corp to the top of IT Outsourcing Company in Vietnam, Board of Executives and Managers have to strive for setting business goals, Increasing performance, Improving processes, policies. And nowadays, S3Corp. provides a rich variety of IT outsourcing and business Intelligence solutions. With its extensive expertise and high-quality resources, S3Corp. offers the clients the value-added solutions that help reduce their operating costs and time to market while Improving the quality of the products.

**Products/ Services**

1. OFFSHORE DEVELOPMENT
2. SOFTWARE TESTING
3. DESIGN BUSINESS

**Technologies/ Processes**

- Core Competences
- + Management team with more 12 years working experience in the software industry with global companies (Nortel Network, SingTel, NTT Data, Netgear, etc.)
- + Have strong knowledge with focus on dominant domains: Advertise & Entertainment, Education, Retail, E-Commerce, Healthcare, ect.
- + More 35% of employees can use both English and Japanese.

- Technologies
- Our main technology stack:
- + Web: Ruby on Rails, Python, PHP: Symfony, Laravel ..
- + Front End: Angular, React, UI/UX design ..
- + Back End: C#, C++, Python, Ruby, Angular, React, ...
- + Mobile: IOS, Android Cross-Platform, Flutter.
- Processes
- + CMMI
- + Agile (SCRUM) Process
- + ISO 27001

**Primary Market/ Percentage**

Japan (70%)

**Secondary Market/ Percentage**

North America, Europe, Australia, Singapore (30%)

**Certificates/ Awards**

- Sao Khue Award (2019)
- ASEAN High Quality Goods and Services (2018)
- Top 50 Leading IT companies in BPO field (2017)
- Top Vietnam's 50 Leading IT Companies (2016)
- Top 10 Leading IT Outsourcing Companies (2015)



**Nguyen Hai Nam**  
Deputy Director

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**Ngo Huynh Anh**  
Business Development Leader

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+84 908 748 289

**Phone:** +84 28 3810 3385  
**Contact Email:** [info@system-exe.com.vn](mailto:info@system-exe.com.vn)  
**Number of employees** 80  
**Year of Establishment** 2010

**Headquarter:**  
2nd Floor, Etown1 Building, 364 Cong Hoa Street, Ward 13, Tan Binh District, Ho Chi Minh City, Vietnam  
**Branch Office:**  
2nd Floor, 25T2 Hoang Dao Thuy St, Cau Giay Dist, Hanoi, Vietnam

**Brief description of business**

SystemEXE Vietnam is a wholly-owned subsidiary of SystemEXE Corporation. We closely cooperate with our Japanese base in response to a wide range of jobs and provision of high-quality offshore services which are widely approved by our major end users.

**Products/ Services**

- **Software Development - Cloud Infrastructure Construction - Development, provide, introduction of the Business Packages Development, Sales and Introduction**
- + Manufacture Management / + Personnel Compensation / + Sales Management / + Groupware, Digital Workflow Application
- **Onsite SE Support**

**Technologies/ Processes**

- **Competences**
- There are 25 employees have JLPT (Japanese Language Certificate) - There are already 20 employees communicating with Japanese in Business - There are 6 employees to graduate in Project Management Professional Certification (PMP)
- **Technologies**
- Technical languages list: Java, C++, C#, .Net, HTML5, PHP, Object C, ... - Databases list: Oracle, SQL Server, DB2, PostgreSQL, MySQL, Access.
- **Processes:**
- We have internal coding rules guidelines to apply all projects (in case of the client requires specifying coding rules) - All employees can directly read Japanese document, communicate with Japanese and not to use automated translation tools. - Developing a quality management plan, kickoff meeting together with client and always keep to the terms and conditions of Project.

**Primary Market/ Percentage**

Japan 80%

**Secondary Market/ Percentage**

Viet Nam 20%

**Certificates/ Awards**

Certificates ISO 27001-2013 / Award: Vinasa Sao Khue - 2019







**ASHIDA DAIKI**  
General Director

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**Contact Email:** [info@systemgear-vietnam.com](mailto:info@systemgear-vietnam.com)  
**Number of employees** 70  
**Year of Establishment** 2008

**Headquarter:**  
180 -182 Ly Chinh Thang Street, Ward 9, District 3,  
Ho Chi Minh City, Vietnam  
**Branch Office:**  
5F Mita43MT Building, 3-13-16 Mita, Minatoku, Tokyo, Japan

**Brief description of business** SystemGear Vietnam is a 100% foreign-owned software company, subsidiary of SystemGear which was established in Japan. Through experience and knowledge in software development for the Japanese market, we apply the strictest standards of quality and production processes and provide high quality, rich functionality software systems for both local and International clients.

#### Products/ Services

- Hardware manufacturing: barcode reader, automatic cash machine, etc
- Software manufacturing: Software Offshore Development, Software Laboratory Development, Software Package/Product Development
- Onsite business

#### Technologies/ Processes

- \* Many of our developers are English fluent.
- \* 10 years since founded / Lots of Projects from Japan
- 
- .NET (C#/VB.NET/WPF)
- ASP.NET MVC/Web API
- .NET Core
- Entity Framework
- JavaScript / TypeScript
- 
- Angular 2 / NodeJS / React JS
- Mobile Application (Android / IOS / Windows Store App)
- Cross-Platform Mobile App (React Native / Xamarin / Monaca / Cordova)
- Java Web Application
- Single Page Application
- 
- Microsoft Azure Cloud
- Computing Platform
- Cognitive Services
- Azure Bot Services
- Machine Learning
- SharePoint Online
- Exchange Online
- O365
- Microsoft Teams
- Microsoft Power BI App
- Microsoft Flow App

**Primary Market/ Percentage** Japan Offshore/Outsourcing Market

**Secondary Market/ Percentage** Vietnam Localization Market

**Major/ Target Customers** Japan, Vietnam



**TOKUNAGA TAKUYA**  
Sales executive

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- **WEB**  
Development
- **MOBILE**  
Development
- **DESKTOP**  
Development
- **CLOUD BASED**  
Development
- **TELECOM**  
& Networking
- **TESTING**  
& Quality Assurance
- **BLOCKCHAIN**  
Development
- **ARTIFICIAL**  
Intelligence
- **ERP/CRM**  
Implementation

## ADVANCED SOLUTIONS

# DEDICATION



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Phone: +84 28 3997 7233 | Toll-free: +1 844 484 8268  
Email: info@titancorpvn.com | Website: titancorpvn.com



tcaisolutions.com



Connected care



Thanh Nguyen  
CEO

thanh.nguyen@titancorpvn.com

## TITAN TECHNOLOGY CORPORATION ITO

<https://www.titancorpvn.com>  
<https://www.facebook.com/titantechnologycorporation>

**Phone:** +84 28 3997 7233  
**Contact Email:** info@titancorpvn.com  
**Number of employees** 150  
**Year of Establishment** 2013

### Headquarter:

60A Hoang Van Thu Street, Ward 9, Phu Nhuan District, Ho Chi Minh City, Vietnam

### Branch Offices:

**NORTH AMERICA:** 300 International Drive, Suite 100 Williamsville, Buffalo, New York 14221, USA.

Toll-free: +1-844-484-8268

**JAPAN:** 1-8-12 Higashi-Gotanda, Oharasanden building 4F, Shinagawa, Tokyo, Japan.

Our Business Alliance: The Japan Group Company / Tel: +81-3-5475-3614

### Brief description of business

Titan Technology Corporation is a software outsourcing services company that delivers leading solutions for global clients in various of domains and industries. With comprehensive knowledge and experience of software development, combined with offshore cost benefits, we are able to deliver high-quality development services thereby minimizing costs and maximizing benefits for our valuable clients.

### Products/ Services

- Software Outsourcing
- Innovation & Incubation (Product development)

### Technologies/ Processes

- Web Development
- Mobile Development
- Desktop Development
- Cloud Based Development
- Telecom & Networking
- Testing & Quality Assurance
- Blockchain Development
- Artificial Intelligence
- ERP/CRM Implementation

### Primary Market/ Percentage

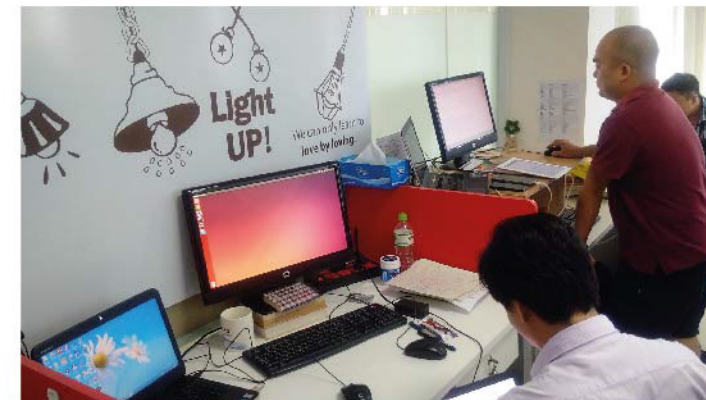
- North America / - Europe

### Secondary Market/ Percentage

- Singapore / - Japan / - Malaysia / - Australia

### Certificates/ Awards

- Emerging IT Outsourcing Enterprise
- Top 100 Tax Contribution company by Phu Nhuan Tax Department







**Nguyen Huu Le**  
Chairman

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**Tran Phuc Hong**  
Vice President,  
Business Development

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## TMA SOLUTIONS

Software Services (ITO)

www.tmasolutions.com  
<https://www.linkedin.com/company/tma-solutions>

**Phone:** +84 28 3997 8000

**Contact Email:** sales@tmasolutions.com

**Number of employees** 2400

**Year of Establishment** 1997

### Headquarter:

111 Nguyen Dinh Chinh, Ward 15, Phu Nhuan District, Ho Chi Minh City, Vietnam

### Branch Offices:

6 offices in Ho Chi Minh City, 1 office in Quy Nhon City  
6 overseas offices (USA, Canada, France, Australia, Japan, Singapore)

### Brief description of business

TMA is a leading software company in Vietnam with 2,400 software engineers and 22 years of experience in providing quality services for clients in 27 countries. With a large engineering team and well-established engineering processes, we are the long-term and strategic software partner for many technology companies world wide. TMA quality processes are based on Agile/SCRUM, CMMI Level 5, TL 9000 and ISO 27001. Our solutions cover many industries, including Telecom & Network, Finance & Insurance, E-commerce & Retail, Healthcare, Education, Hospitality & Travel, Logistics & Transportation.

### Products/ Services

- Telecom software: 22 years • Software testing: 22 years • Software development: 21 years
- E-commerce solutions: 15 years • Financial solutions: 10 years
- Healthcare, education, logistics: 8 years • Mobile apps: 12 years • IoT: 5 years
- Big data & AI: 6 years • Automotive software: 2 years • Blockchain: 2 years

### Technologies/ Processes

- 500 Microsoft Technologies Developers • 450 Java Developers • 350 NodeJS, AngularJS, ReactJS and Mobile Developers • 250 Cloud, DevOps Engineers • 200 C/C++ Developers • 150 PHP, Ruby, Python, Golang Developers • 180 Big Data, Analytics, AI/ML & Blockchain Developers • 150 Embedded, IoT, Automotive Developers

### Primary Market/ Percentage

North America (40%), Europe (20%), Australia & New Zealand (20%), Japan (10%)

### Secondary Market/ Percentage

Asia and others (10%)

### Certificates/ Awards

- CMMI Level 5 • ISO/IEC 27001:2013 • TL 9000 • ISO 9001 • Gold medal for software export and top ICT companies 14 consecutive years (2004- 2018) • Top ICT Vietnam Companies (Vinasa, 2014-2018)

### Target Customers

Companies need software services



# Your enterprise software developer



**27** Countries



**2,400** Engineers



**22** Years

Innovation as a services

R&D center for leading technology companies



Artificial Intelligence/  
Machine Learning



Internet  
of Things



Big Data &  
Analytics



Blockchain







**Phuong Ngo**  
CEO

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**Number of employees** 180+  
**Year of Establishment** 2016

**Headquarter:**  
3rd Floor, Area C, Waseco Building, 10 Pho Quang, Ward 2,  
Tan Binh District, Ho Chi Minh City, Vietnam.

**Brief description of business** TPS is a software development company who has experiences in designing and developing tailor-made software and integrated IT solutions, addressing the exact business need of our customer. The aim of TPS is to assure complete customer satisfaction, highest quality service, and timely delivered solution with best price ratio in the industry. Our tried and tested software solution services using new features and technologies serve as a basis that can be adjusted individually to meet the customer's requirement and make their modern business more profitable.

**Products/ Services**

- Business Application Development
- Fintech & Blockchain Solution
- AR Application Development
- Maintenance & Support

**Technologies** Programming Languages: Java, .NET, PHP, Python, C/C++  
Frameworks:  
+ Java: Spring, Spring Boot, Spring Cloud Netflix, Struts, Hibernate, Jersey API  
+ Microsoft: .NET Framework, .NET Core, Entity, ABP  
+ PHP: Laravel, Yii, Magento, EC-CUBE  
+ Python: Django  
Front-end: Vue.js, AngularJS, ReactJS, KnockoutJS, RequiredJS, Backbone.js, JavaScript, jQuery, CSS3, HTML5  
Database: Oracle, MySQL, PostgreSQL, DB2, MongoDB, Amazon DocumentDB, SQLite  
Server: Glassfish server, Nginx, Apache, Tomcat

**Processes** \*AGILE \*WATERFALL \*CMMi

**Target Customers** Region: Japan, USA, Singapore, Australia, European Countries  
Industries: Fintech, Health Care, E-commerce/Retail and Real-Estate



**Hoang Tuan Hai**  
CEO

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**Phone:** +84 24 3312 0103  
**Contact Email:** info@vmodev.com  
**Number of employees** 150+  
**Year of Establishment** 2012

**Headquarter:**  
Level 15 TTC Building, 19 Duy Tan Street, Dich Vong Hau ward, Cau Giay  
district, Hanoi, Vietnam

**Brief description of business** Being expertise in building web and mobile applications, VMODEV has a wide knowledge in different business domains including AI, IOT, E-Commerce, E-Health, Finance, Entertainment, etc. With 7 years of continuous improving, we have been a trusted partner of government organizations and overseas clients. VMODEV's strength lies on delighting people, creating value, and building trust.

**Products/ Services**

- Mobile app development
- Web & Web app development
- Artificial Intelligence
- Internet Of Things
- Offshore Dedicated Center

**Technologies/ Processes** Technology:  
- Backend: NodeJS, Java Spring Boot, PHP, Golang, Python, .NET  
- Database: MongoDB, Oracle, SQL Server, MySQL, PostgreSQL, Firebase, DynamoDB  
- Frontend: ReactJS, Angular, Vue, PHP, .NET  
- Mobile: iOS (Swift/Objective-C), Android (Java/Kotlin), React Native, Unity3D, Flutter  
- DevOps: Git, CI/CD, Docker, Maven, Jira, Jenkins, Gradle  
- Cloud: AWS, Azure, Google Cloud, Heroku, Salesforce  
- Advanced: Data steaming, TensorFlow for AI, ML, Message & MQTT Broker for IoT

**Primary Market** US **Secondary Market** Singapore

**Major/ Target Customers** English speaking countries ; Target customer: US, European, Singapore, Korean, Japanese



**Nguyen Khanh Diep**  
Sales Manager

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# UNITED TECHNOLOGIES CORPORATION

## WHAT CLIENTS VALUE FROM US?

- ➔ Solid quality
- ➔ Quick turnaround
- ➔ Clear communication
- ➔ Reasonable cost
- ➔ Highly experienced team

## OUR SERVICES

 <b>Offshore Software Outsourcing / OSDC</b>	 <b>Custom Software Development</b>
 <b>Mobile Application Development</b>	 <b>Big Data, IoT</b>

### QUICK CONTACT

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 ☎ +84.236.3888747  
 🌐 [unitech.vn](http://unitech.vn)



## UNITED TECHNOLOGIES CORPORATION ITO

[www.unitech.vn](http://www.unitech.vn)

**Phone:** +84 236 3888 747  
**Contact Email:** [contact@unitech.vn](mailto:contact@unitech.vn)  
**Number of employees:** 145  
**Year of Establishment:** 2007

**Headquarter:**  
 7Fl., Danang Software Park, 02 Quang Trung St., Danang City, Vietnam  
**Branch Office:**  
 Unitech Japan: Room 3, 8th Floor, Yamato Building, 27, 5th Street, Sendagaya, Shibuya, Tokyo 160-0021, Japan



**Phan Minh Tien**  
CEO

✉ [tienpm@unitech.vn](mailto:tienpm@unitech.vn)

**Brief description of business**

Unitech was born with the vision of becoming a leading IT outsourcing company in Vietnam. Our 11 years doing business in the IT industry shaped Unitech as a popular name in the IT market both locally and globally. Unitech is now among the top software companies in the central region of Vietnam recognized by VINASA and the Ministry of Information and Communications. Since 2009, Unitech has been hand-picked to be one of a few companies to join the biggest ever outsourcing projects of Japan in Vietnam.

**Products/ Services**

**Products:** E-gov suite, UniHospital, UniPOS, Portal  
**Services:** • Offshore Software Outsourcing / OSDC • Custom Software Development • Web Design / Development • Mobile Application Development • Big Data, IoT

**Technologies/ Processes**

Java: Struts 2, JSF, EJB, NodeJS, JQuery, Webservice (SOAP, RESTFUL), Spring framework.  
 .Net: ASPX.net MVC4, .NET framework, WPF, MS ADO.NET Entity framework.  
 PHP: Zend framework, Yii Framework, Joomla, Drupal, Pretashop, NuSOAP, Codelgniter, CakePHP.  
 Mobile: Cocoa Touch, Objective C, Snow Leopard, XCode, iOS 3.x, 4.x, Java, Eclipse • ADT, JDK 1.6, Android 2.1, 2.2.

**Primary Market/ Percentage** Vietnam: 40% / Japan: 40% **Secondary Market/ Percentage** USA and Europe: 20%

**Certificates/ Awards**

- ISO 9001:2015 / CMMI Level 3
- 4-star Sao Khue 2010 prize for optimal software solution awarded to UniSpace by Vietnam Software and IT Services Association (VINASA)
- Business Integration and Development in 2010
- Certificate of Merit for Excellent Achievement in Posts, Telecommunication, IT sectors and Effective IT Application in 2010 awarded by Chairman of Danang People's Committee
- Certificate of Merit for Outstanding Contribution to Vinasa and to the development of software and IT services from 2012 to 2013 awarded by Vinasa
- Certificate of Merit for Excellent Achievement in ICT sector in 2012 awarded by Danang People's Committee
- Vietnam's 30 leading IT companies certified by Vinasa

**Major/ Target Customers**

- Japan: Asno System Inc., Systena, Nissen Group, Unisys
- Other countries: CyberFision (USA), Frontbyte (Norway), Moso AS (Norway), DiaGraphIT (Norway), Ewerk (Germany)
- Vietnam: local government of Danang city and other provinces, governmental bodies of Danang and other provinces.



**Ta Thi Tram Anh**  
Director of Business Development

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VNITO Alliance is a non-profit organization founded in 2016 with the mission to:

- Promote Vietnam IT industry
- Connect Vietnam enterprises and foreign partners
- Create an sharing platform to support developing human resources in IT industry
- Create a bridge between IT enterprises and the government

## Main activities

### • Vietnam ITO Conference (2015, 2017, 2019)



### • Knowledge Sharings (seminars, workshops, technical talks)



### • Overseas Promotion Campaign (the U.S., Japan, Singapore, Australia,...)



[www.vnito.org](http://www.vnito.org) / [www.vietnamitodirectory.com](http://www.vietnamitodirectory.com) [www.facebook.com/VNITOAlliance](https://www.facebook.com/VNITOAlliance)

[contact@vnito.org](mailto:contact@vnito.org) | (+84) 8888 77 602 (Ms. Nga Nguyễn)

## Vietnam fshore

ベトナムオフショア開発のワンストップ窓口

300社以上のベトナムIT企業と豊富な経験を持っているベトナム人材

10,000名以上のエンジニアが集い、お互いが直接案件の相談を実施できます。

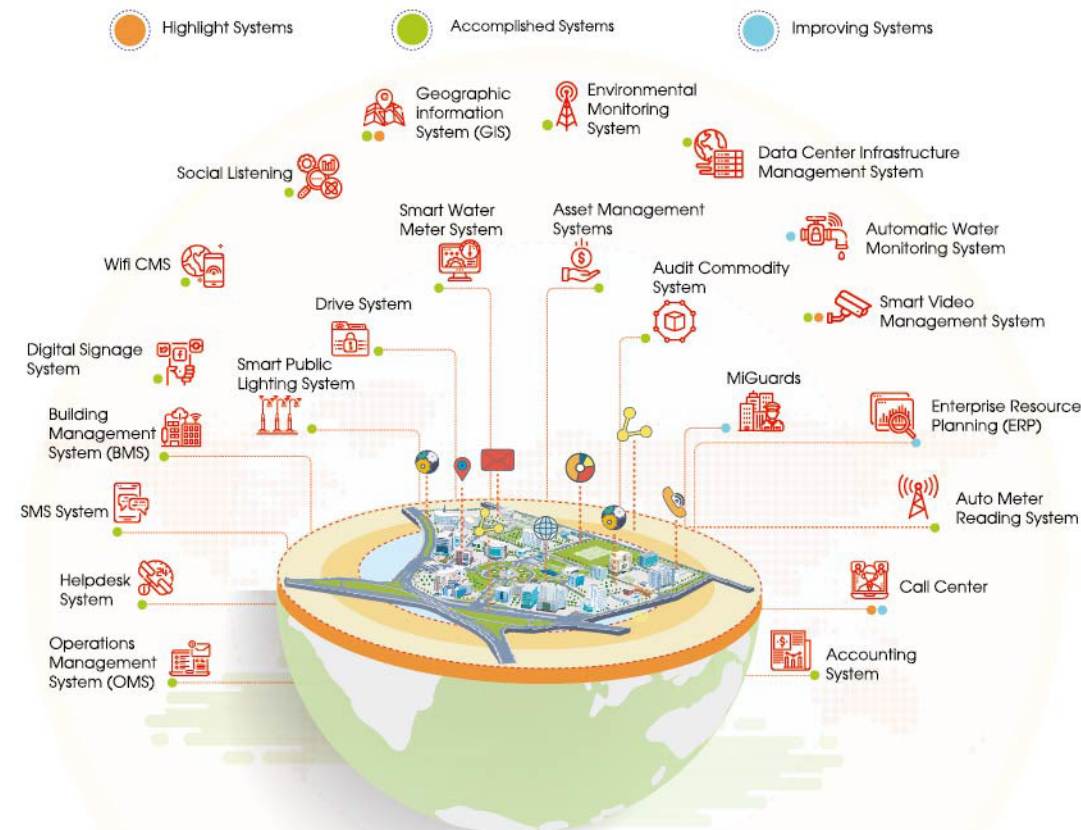
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[www.vietnam-offshore.com](http://www.vietnam-offshore.com)



## Quang Trung Software City Towards a Green, Smart City Model



In order to improve our management system, QTSC has taken the initiative to apply new technologies and solutions since 2016, towards promoting QTSC as a modern software park and positioning ourselves as the first smart city model in Vietnam.

### Quang Trung Software City

**A** QTSC Building 1, Quang Trung Software City, Tan Chanh Hiep Ward, District 12, HCMC, Vietnam

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